

To enrich lives through effective and caring service



April 22, 2004

Director Kerry Gottlieb Chief Deputy

The Honorable Board of Supervisors County of Los Angeles 383 Kenneth Hahn Hall of Administration 500 West Temple Street Los Angeles, California 90012

Dear Supervisors:

CONTRACT FOR MARINA DEL REY WATER SHUTTLE SERVICE (FOURTH DISTRICT) (3 VOTES)

IT IS RECOMMENDED THAT YOUR BOARD:

- 1. Find that the Marina del Rey water shuttle service is categorically exempt under the California Environmental Quality Act pursuant to classes 4 (f) and (i) of the County's Environmental Document Reporting Procedures and Guidelines.
- 2. Approve award of and instruct the Chairman to sign the attached two-year contract with Pacific Adventure Cruises, Inc. (Pacific) for Marina del Rey water shuttle service from May 28, 2004 through September 5, 2005, at an annual County cost not to exceed \$311,821; and authorize the Director of Beaches and Harbors to increase the contract sum of \$311,821 by a sum not exceeding 20 percent during each contract year in the event the service area/hours increase.

PURPOSE/JUSTIFICATION OF RECOMMENDED ACTION

Approval of the contract will enable the Department to provide water shuttle service in Marina del Rey, providing residents and visitors with water transportation between six points in the Marina. By providing direct access to the water, as well as itself being a water activity, the program will attract visitors and encourage leisurely weekend use of the Marina as a tourist destination, thereby increasing patronage of retail restaurants and other amenities and, therefore, revenue to the County. In addition, it will provide an alternative form of transportation for residents in the Marina, as well as provide bicyclists with improved public safety in the Marina by allowing them to avoid a portion

of busy Washington Boulevard and the crossing of several Marina roads, thereby serving as an alternate connection to the South Bay Bicycle Trail (coastal bike path).

Implementation of Strategic Plan Goals

The water shuttle service provided by the contractor will promote and further the Board-approved Strategic Plan Goal of Service Excellence, by meeting the Departmental objective to facilitate enhanced use of Marina facilities and providing a transportation alternative.

FISCAL IMPACT/FINANCING

The total compensation for the entire term of the water shuttle service is not to exceed \$311,821 for each contract year. The Department has been successful in securing a loan from the Quality and Productivity Commission's Productivity and Investment Fund (PIF) to fund the program. Repayment will be made by Fiscal Year 2008-09. Revenue generated from additional visitors in the Marina will help to repay the loan. The Department will apply for a grant from the Coastal Conservancy that, if approved, would assist in underwriting the project.

The contract amount covers service at six docking sites. To compensate the contractor in case the service area/hours covered by the contract are expanded after the start date of the contract, the Director may by written notice to the contractor increase the maximum compensation by up to 20 percent during the term of the contract. Should the service area/hours increase or decrease, compensation will be based on the quoted hourly rates.

FACTS AND PROVISIONS/LEGAL REQUIREMENTS

The contract with Pacific is for water shuttle service for a two-year term from May 28, 2004 through September 5, 2005 (Memorial Day through Labor Day weekends of each contract year). The service will include six docking locations in the Marina at Fisherman's Village, Burton Chace Park, Marina Beach/Parcel 91 Dock, the Fire Station dock, the Dolphin Marina dock and Marina Harbor dock. The service will be provided on Fridays, from 5:00 p.m. to 11:00 p.m., Saturdays, 11:00 a.m. to 12:00 a.m. (midnight), Sundays, from 11:00 a.m. to 10:00 p.m., four Thursday nights, from 5:00 p.m. to 11:00 p.m., and two Monday holidays each year, Memorial Day (May 31, 2004 and May 30, 2005) and Labor Day (September 6, 2004 and September 5, 2005), from 11:00 a.m. to 10:00 p.m.

The contractor will bill for the water shuttle service at fixed hourly rates up to a maximum of \$311,821. The contract will provide three water shuttles operating simultaneously, with a fourth vessel to be held in reserve. The contractor is to charge and retain a \$2 fee per passenger, per trip. The contractor will provide a minimum of one operator per vessel unless another is required and one docking assistant at each of the six docking locations. But for the potential 20 percent increase in compensation in the instance of increased service area/hours, the contractor will not be asked to perform services that will exceed the approved annual contract amount, scope of work and contract dates.

Significant changes from last year's contract include the increase in docking locations from four to six and the increase in the number of vessels operating simultaneously from two to three. Further, four Thursday nights have been added in this year's contract and ending hours that were 10:00 p.m. last year have been extended on Friday and Saturday nights to 11:00 p.m. and 12:00 a.m. (midnight), respectively. The Department estimates that these program expansions will significantly increase water shuttle patronage that totaled 13,300 passengers last year.

The contract amount of \$311,821 may be higher than will be required if the contractor is able to secure three boats requiring one operator each. If vessels requiring only one operator each are used, the annual contract cost would be \$264,546 based on the fixed hourly rates (an annual reduction of \$47,275).

Further, the County is investigating the cost-effectiveness of purchasing vessels to be used by the Contractor. If the County provides vessels to the contractor, the contractor's maximum annual cost based on reduced fixed hourly rates will be \$224,973.

The contract contains the County's standard provisions regarding contractor obligations and is in compliance with all Board, Chief Administrative Office and County Counsel requirements.

The contract is not subject to the County's Living Wage Ordinance as the services are of a technical nature and are being utilized on a temporary basis.

The contract has been approved as to form by County Counsel. The CAO's Risk Management Office has approved the insurance coverage, indemnification, and liability provisions included in the contract.

The Small Craft Harbor Commission considered the contract at its meeting of April 21, 2004 and unanimously recommended that your Board approve the contract.

ENVIRONMENTAL DOCUMENTATION

Because the water shuttle service will at most involve only minor alterations to existing mooring facilities, this project is categorically exempt under the California Environmental Quality Act (CEQA) pursuant to classes 4 (f) and (j) of County's Environmental Document Reporting Procedures and Guidelines.

CONTRACTING PROCESS

The Department conducted a Request for Proposals (RFP) process in selecting its proposed contractor. This contract solicitation was advertised in the Argonaut, the Culver City Star, the Daily Breeze, the Eastside Sun, the Los Angeles Daily News, the Los Angeles Sentinel, the Los Angeles Times, the Los Angeles Watts Times and the Santa Monica Observer. The opportunity was also advertised on the County Internet Vendor Registration System (WebVen) site (Attachment 1), as well as the Department's own Internet site. The RFP was sent out by direct mail to a list of 29 water vessel operators (Attachment 2). In addition, an inquiry to the Office of Affirmative Action Compliance indicated one County-certified Community Business Enterprise (CBE) vendor for this service, who was also sent an RFP.

One firm, Pacific, submitted a proposal. Pacific's proposal met the RFP's minimum requirements for evaluation.

A three-person evaluation committee composed of one staff member from the Department's Community and Marketing Services Division, one staff member from the Department's Planning Division and a representative from the Chief Administrative Office evaluated the proposal based on a weighted evaluation of: (1) price, 45 percent; (2) approach to contract requirements, 20 percent; (3) experience and organizational resources, 20 percent; and (4) references, 15 percent.

Pacific has experience in providing water shuttle services in Marina del Rey as it performed these services last year, and did so in a satisfactory manner.

Attachment 3 details the minority and gender composition of the proposer. Pacific is not a CBE. However, on final analysis and consideration of award, Pacific was selected without regard to gender, race, creed or color.

The contract allows no cost of living adjustment (COLA) in the contractor's rate of compensation.

IMPACT ON CURRENT SERVICES (OR PROJECTS)

Although provided last summer season, the Department is not currently providing this water shuttle service, so this program will be an enhancement in services to the residents of and visitors to Marina del Rey.

CONCLUSION

Instruct the Executive Officer to send two executed copies of the contract to the Department of Beaches and Harbors.

Respectfully submitted,

Stań Wisniewski, Director

SW:hh

Attachments (4)

C: Chief Administrative Officer

County Counsel

Executive Officer, Board of Supervisors

Award information has not been added at this time.

Bid Information

Bid Number: DBH-10

Bid Title: Marina del Rey Water Shuttle Service

Bid Type: Service

Department: Beaches and Harbors

Commodity: SHIP OR FERRY SERVICES - PASSENGER

Open Date: 2/23/2004

Closing Date: 3/18/2004 12:00 PM

Bid-Amount: N/A Bid Download: Available

Bid Description: The Los Angeles County Department of Beaches and Harbors is seeking a qualified and experienced provider/operator of a water bus service to operate in Marina del Rey A Request for Proposals (RFP) for this service is attached. Selection of a contractor will be based on the qualifications of the firms submitting proposals as well as their prices for performing the work

> A mandatory Proposers' Conference will be held at 9.00 a.m. on Tuesday, March 9, 2004 at the Chace Park Community Building, 13650 Mindanao Way. Marina del Rey. The deadline for submitting proposals will be 12:00 Noon, March 18, 2004

Firms submitting proposals must possess an active Vessel Common Carrier (VCC) license issued by the California Public Utilities Commission (CPUC) adequate to perform the services described in the RFP and must have a minimum of five years' experience providing water shuttle or similar transportation service The County may require additional minimum qualifications

The County reserves the right to cancel the RFP and to modify any and all terms and conditions of the RFP, including minimum requirements. For further information, call Harold Harris at (310) 577-5736

Contact Name: Harold Harris Contact Phone#: (310) 573-5736

Contact Email: haroldh@dbh co la ca us Last Changed On: 4/12/2004 3:23:55 PM

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VENDORS LIST FOR WATER SHUTTLE RFP

Greg Bombard Catalina Express Berth 95 San Pedro, CA 90731

Marina Sportfishing Dock 52, Fiji Way Marina del Rey, CA 90292

Blue and Gold Fleet Pier 41, Marine terminal San Francisco, CA 94133

Kevin Lorton Hornblower Charters 13755 Fiji Way Marina del Rey, CA 90292

Fantasea Yacht Charters 4215 Admiralty Way Marina del Rey, CA 90292

Marshall Duffield Duffy Boats 17260 Muskrat Avenue Adelanto, CA 92310

Ralph Rodheim Rodheim Marketing Group 125 East Baker Street Suite 266 Costa Mesa, CA 92626

Richard S. Stevens Bellport Group 301 Shipyard Way Newport Beach, CA 92663

Dave Myerson Environment Now 2515 Wilshire Boulevard Santa Monica, CA 90403

Peter Mozie (CBE)
AA Shipping, LLC
15675 Hawthorne Boulevard
Suite A
Lawndale, CA 90260

Seymore Beek Balboa Island Ferry 410 South Bay Front Balboa Island, CA 9262 Steve Kofahl Pacific Adventures 23444 Gilmore Street West Hill, CA 91307

Stuart Hirsch 3760-3 Vista Campana Oceanside, CA 92057

Tony Elliott Seaplanes, Inc. 7161 Alameda Avenue Goleta, CA 93117

Robert W. Cristoph RCI Marine, Inc. 300 Alton Road Miami Beach, FL 33139

Ms. Ellen Batzel Batzel Palm-Leis 9100 Wilshire Blvd., Suite 700 - West Tower Beverly Hills, CA 90212

Angel Island Tiburon Ferry, Inc. 1956 Centro West Tiburon, CA 94920

Catalina Classic Cruises, Inc. 2385 Shelter Island Drive San Diego, CA 92106

Catalina Explorer Company, Inc. 517 Calle de Soto San Clemente, CA 92672

Catalina Freight Line Berth 184 Wilmington, CA 90744

Catalina Island Water Trans Co. P.O. Box 92766 Long Beach, CA 90809

Catalina Passenger Service, Inc. 400 Main Street Balboa, CA 92661

Del Valle Park Company 2150 Main Street Suite 5 Red Bluff, CA 96080 Hornblower Yachts, Inc. Pier 3 Ferryboat Santa Rosa San Francisco, CA 94111 (415) 394-7999

Island Boat Service P.O. Box 2375 Avalon, CA 90704

Red and White Ferries, Inc. Pier 43 ½, The Embarcadero San Francisco, CA 94111

San Diego Harbor Ferry P.O. Box 120751 San Diego, CA 92112

So. Cal. Ship Services 971 South Seaside, Ave Terminal Island, CA 90731

Westar Marine Services Pier 50, Shed C San Francisco, CA 94107 (415) 495-3191

PROPOSER	COMPOSITION	OWNERS/ PA	- 1	MG	RS	STA	\FF	TOTAL	% OWN	ERSHIP
		М	F	М	F	M	F		М	F
Pacific Adventure Cruises	Black/African American							0		
	Hispanic/Latino							0		
	Asian or Pacific Islander							0		
	Amer. Indian/Alaska Native							0		
	Filipino American							0		
	White	2	1	1				4	67	33
	TOTALS	2	1	1	0	0	0	4	67	33

LOS ANGELES COUNTY DEPARTMENT OF BEACHES AND HARBORS CONTRACT FOR MARINA DEL REY WATER SHUTTLE SERVICE

PART ONE - GENERAL CONDITIONS

1.1 INTRODUCTION

- **1.1.1 Parties.** This Contract is entered into by and between the County of Los Angeles (the "County") and Pacific Adventure Cruises (the "Contractor").
- 1.1.2 Recitals. The Contract is intended to integrate within one document the terms for the Marina del Rey water shuttle service to be performed for the County by the Contractor. The Contractor represents to the County that the express representations, certifications, assurances and warranties given in this Contract. including but not limited to those in Sections 3.2, 3.3. 3.4. 3.6. 3.21 and 3.31 and in Form P-1or Form P-2 (Offer to Perform and Price Proposal) and Form P-3 (Proposer's Work Plan) are true and correct. The Contractor further represents that the express representations, certifications, assurances and warranties given by the Contractor in response to the Request for Proposals are true and correct, including but not limited to Forms P-4, P-5, P-6, P-7, P-9 and P-10 submitted with the Contractor's Proposal.
- **1.1.3 Effective Date.** The effective date of this Contract shall be the later of May 28, 2004 or the date of Board approval.
- 1.1.4 Contract Provisions. The Contract is comprised of this Part 1 (General Conditions), Part 2 (Statement of Work), Part 3 (Standard Contract Terms and Conditions), Form P-1 and Form P-2 (Offer to Perform and Price Proposals), and Form P-3 (Work Plan), Exhibit 1 (Water Shuttle Performance Standards), Exhibit 2 (Shuttle Stops), Exhibit 3 (Performance Requirement Summery Chart), Exhibit 4 (Contract Discrepancy Report), Exhibit 5 (IRS Notice 1015) and Exhibit 6 (Safely Surrendered Baby Law), all of which are attached to this Contract and incorporated by reference. It is the intention of the parties that when reference is made in this Contract to the language of the Request for Proposals (RFP), the Exhibits or the Proposal, such language shall be deemed incorporated in the Contract as if fully set forth. To the extent there is any inconsistency

between the language in Forms P-1, P-2 and P-3 and any other part of the Contract, the language of such other part of the Contract shall prevail.

- **1.1.5 Work to be Performed.** Contractor shall perform the work set forth in Part 2 and Form P-3.
- 1.1.6 Rescission. The County may rescind the Contract for the Contractor's misrepresentation of any of the matters mentioned in Section 1.1.2. In the case of a misrepresentation of the facts set forth in Section 3.6, a penalty may be assessed in the amount of the fee paid by the Contractor to a third person for the award of the Contract.
- **1.1.7 Supplemental Documents.** Prior to commencing services under the Contract, the selected Proposer shall provide the Contract Administrator with satisfactory written proof of insurance complying with Section 3.9.

1.2 INTERPRETATION OF CONTRACT

- **1.2.1 Headings.** The headings contained in the Contract are for convenience and reference only. They are not intended to define or limit the scope of any provision of the Contract.
- **1.2.2 Definitions.** The following word shall be construed to have the following meanings, unless otherwise apparent from the context in which they are used.

Board, Board of Supervisors. The Board of Supervisors of Los Angeles County.

Chief, Planning Division. The Chief of the Department's Planning Division.

Contract. An agreement for performance of the work between the selected Proposer and the County, approved by the Board of Supervisors, which incorporates the items enumerated in Section 1.1.4.

Contract Administrator. The Chief, Planning Division or designee.

Contractor. The Proposer whose Proposal is accepted by the Board of Supervisors for performance of the Contract work.

County. The County of Los Angeles.

County Counsel. The Los Angeles County Counsel.

Department. The Los Angeles County Department of Beaches and Harbors.

Director. The Director of the Department.

Offer to Perform and Price Proposal(s). Form P-1 and Form P-2 of the Contract.

Performance Standard. The essential terms and conditions for the performance of the Contract work as defined in the Contract.

Proposer. Any person or entity authorized to conduct business in California who submits a Proposal.

Request for Proposals (RFP). The solicitation to this Contract issued February 23, 2004.

Subcontractor. A person, partnership, company, corporation, or other organization furnishing services to the Contractor, at any tier, under written agreement.

1.3 CONTRACT TERM

- **1.3.1 Initial Term.** The initial Contract term shall commence on the later of May 28, 2004 or the date of approval of the Contract by the Board of Supervisors and end on September 5, 2005 (Labor Day).
- 1.3.2 Survival of Obligations. Notwithstanding the stated term of the Contract, some obligations assumed in the Contract shall survive its termination, such as, but not limited to, the Contractor's obligation to retain and allow inspection by the County of its books, records and accounts relating to its performance of the Contract work.

1.4 COMPENSATION

1.4.1 Contract Sum. The net amount the County shall expend from its own funds during

the Contract term for water shuttle services shall not exceed \$311,821. The County may at its discretion expend any portion, all or none of that amount.

- 1.4.2 Increase of Contract Sum by Director. Notwithstanding Section 1.4.1, the Director may, by written notice, increase the \$311,821 sum referenced in Section 1.4.1 by up to 20 percent during the Contract term to accommodate an increase in staffing and/or working hours in accordance with Section 1.4.4, subject to the availability of the funds in the Department's budget. The Contract Sum so increased shall not exceed \$374,185.
- **1.4.3 Decrease of Contract Sum by Director.** Notwithstanding Section 1.4.1, the Director may, by written notice, decrease the Contract Sum to accommodate a decrease in staffing and/or working hours in accordance with Section 1.4.4. The decreased Contract Sum will be calculated based on the hourly rates on Form P-1 and Form P-2.
- **1.4.4** Change of Staff and Working Hours. On reasonable written notice, the Director may require the Contractor to either increase or decrease the assigned number of staff and/or working hours. Notice of seven (7) days shall always be deemed reasonable.

1.4.5 Contractor's Invoice Procedures.

- 1.4.5.1 The Contractor shall submit two copies of an invoice to the Department on or before the fifteenth day of each month for work performed during the preceding calendar month. Invoices shall identify the Contract number, the dates, hours, and number of operators and assistants used to perform the service.
- 1.4.5.2 Upon the Department's receipt and the CA's review and approval of the invoice, the County shall pay the net amount currently payable shown on the invoice less any other setoff or deduction authorized by Part 2 of the Contract. Such setoffs and deductions include, but are not limited to, liquidated damages pursuant to Part 2 and the cost of replacement services.

LOS ANGELES COUNTY DEPARTMENT OF BEACHES AND HARBORS CONTRACT FOR MARINA DEL REY WATER SHUTTLE SERVICE

PART TWO - STATEMENT OF WORK

2.1 GENERAL REQUIREMENTS

2.1.1 Contractor's Work Plan. Subject to all other terms and conditions of the Contract, Contractor shall perform the work and maintain quality control in accordance with the Work Plan and other representations submitted with the Contractor's Proposal.

2.1.2 Materials, Labor and Expenses.

- **2.1.2.1** All materials, equipment and labor to be used in the work shall be furnished by the Contractor at the Contractor's expense.
- **2.1.2.2** All of Contractor's expenses on account of the work, including but not limited to travel, meals and lodging, shall be borne by the Contractor.
- 2.1.3 Equipment. Vessels should meet performance standards listed in Exhibit 1. Such standards are subject to but not limited to the following general requirements: 1) capacity of 20 passengers (49 if alternative vessels are used); 2) be able to accommodate bicycles and strollers; and 3) be ADA accessible.
- **2.1.4 Contractor's Office.** The Contractor shall maintain a local address in Southern California with a listed telephone number where its officers or owners may be contacted personally, by telephone and by mail.
- 2.1.5 Communication with Department. The Contractor shall maintain communication systems that will enable the Department to contact the Contractor at all times during regular business hours. The Contractor shall return calls during business hours not later than the next business day and as soon as reasonably possible if the call is designated urgent. The Contractor shall provide an answering service, voicemail or telephone message machine to receive calls at any time Contractor's office is closed.
- **2.1.6** Contractor to Make Monthly Reports. During the Contract term, the Contractor shall

report in writing to the CA, by the 15th of every month, covering the prior calendar month, providing a daily passenger count per hour, per location; a monthly fuel consumption report; and a list of any problems and their resolution during the prior month's services.

2.1.7 Contractor to Maintain Files. The Contractor shall maintain copies of files and documents prepared for the Department, including supporting and backup data, and shall deliver copies of the files and documents to the Department upon the CA's request.

2.2 PERSONNEL

2.2.1 Contractor's Representative (CR).

- **2.2.1.1** The Contractor shall designate a full-time employee as Contractor's Representative (CR) who shall be responsible for Contractor's day-to-day activities related to the work. The Contractor may designate himself or herself as the Contractor's Representative.
- **2.2.1.2** The CR shall be available to the County Contract Administrator on reasonable telephone notice each business day and at other times as required by the work.
- **2.2.1.3** The CR shall have full authority to act for the Contractor on all matters relating to the performance of the Contract work.

2.2.2 General Personnel Requirements.

- **2.2.2.1** The Contractor shall ascertain that persons performing Contract services are of sound physical and emotional condition necessary to perform required duties.
- **2.2.2.2** Personnel employed by the Contractor and assigned to perform Contract work shall have no serious misdemeanor, theft, or felony conviction.
- 2.2.2.3 Personnel employed by the Contractor and assigned to perform Contract work shall be at their assigned worksite(s) during the hours of

operation of the water shuttle service. In the event of an employee's illness or other emergency necessitating their absence, the Contractor shall provide replacement personnel.

- 2.2.2.4 All personnel assigned bν Contractor to perform "Contract" work shall at all times be employees of the Contractor and the Contractor shall have the sole right to hire. suspend, discipline, or discharge employees. However, at the request of the Director, the Contractor shall immediately exclude any member of the Contractor's staff from working on this Contract. The County reserves the right to conduct a background investigation of the Contractor's staff and to bar any of the Contractor's staff from performing on this Contract.
- **2.2.2.5** The Contractor shall provide the County with a current list of employees, including but not limited to management, and shall keep this list updated during the Contract term.

2.2.3 County Contract Administrator (CA).

- **2.2.3.1** The Department shall appoint a Contract Administrator (CA), which shall be the Chief, Planning Division or designee.
- **2.2.3.2** The CA will be responsible for ensuring that the objectives of the Contract are met and shall direct the Contractor as to the County's policy, information and procedural requirements.
- **2.2.3.3** The CA is not authorized to make any changes in the terms and conditions of the Contract or to obligate the County in any manner.

2.3 SCOPE OF WORK AND OBJECTIVES

2.3.1 Vessels and Staff. The Contractor will operate and maintain four County-owned vessels, one operator for each vessel (two operators if alternative vessels are used) and an employee at each docking site to handle ticketing and assist in boarding and unloading passengers in accordance with Form P-2.

To the extent the County-owned vessels are not available for service by the Contract start date, the department may elect to allow the Contractor to supply alternative vessels, in accordance with Form P-1, to provide water shuttle services until such time that the County-owned vessels

become available. At that time, operator will be required to use County-owned vessels.

Contractor shall be responsible for all vessel maintenance and upkeep.

2.3.2 Schedule. Contractor shall maintain a regular weekly schedule, Friday evenings, 5:00 p.m. to 11:30 p.m., Saturdays, 11:00 a.m. to 12:30 a.m., Sundays and the Monday holidays of Memorial Day and Labor Day, 11:00 a.m. to 10:30 p.m. and four Thursday nights from 5:00 p.m. to 11:30 p.m. All hours are subject to change by the Director.

The required schedule is to have three boats operating simultaneously in the same direction clockwise, making a full round trip, stopping at all docking area on at least an hourly basis, subject to adjustment by the CA. A fourth vessel will be kept in reserve for use on the Thursday and Saturday night concert dates and other high-volume usage dates, i.e., July 4th, etc., as determined by the Director.

The Contractor shall be responsible to operate the water shuttle service, making all scheduled stops on-time according to the schedule set up by the Department.

- 2.3.3 Licenses. Operator shall possess a valid Vessel Common Carrier (VCC) license issued by the California Public Utilities Commission (CPUC) adequate to perform the services herein described, a Los Angeles County Business License and any other licenses required for a water shuttle/ferry operation in Marina del Rey.
- **2.3.4** Rules and Procedures. The Contractor shall post facility rules and procedures, subject to Departmental approval, to ensure that the water shuttle operation, i.e., boarding, waiting, and disembarking, are conducted in a safe and efficient manner.

The Contractor shall operate the water shuttle service according to the posted rules and procedures.

2.3.5 Permits. Contractor must obtain a Right of Entry Permit to County parcels. If a Coastal Development Permit is required, the Department will assist the Contractor in obtaining one from the California Coastal Commission. In the event no Coastal

Development Permit can be obtained, the County may terminate this Contract in accordance with Section 3.18.

- **2.3.6 Tickets/Season Pass.** Operator will develop a ticket system and a season pass designed to monitor public use subject to Departmental approval.
- Fare/Season Pass. The Contractor shall charge a fare of \$2 per passenger. In addition, the Contractor shall develop and sell a season pass, costing \$30.00 for the entire summer. The season pass will be nontransferable and identification will be necessary for its use. The Contractor shall retain all monies collected for both the fare and the season pass. The Contractor shall keep detailed records of the monies collected, along with the daily passenger count, per hour, per location, as required in Section 2.1.6, and forward those records to the County on a monthly basis.
- 2.3.8 Publicity. The Department, the Marina Convention and Visitors Bureau and the Contractor will collaborate on development and implementation of an aggressive campaign to advertise and promote the water shuttle service. Media and community outreach will include press releases, web links, fliers, and appropriate signage. The Contractor will not be responsible for any portion of the cost of this advertising.
- 2.3.9 Alternative Transportation. If a person expresses a need for alternative transportation due to a disability at any of the six docking stations, the County has contracted with United Independent Taxi (Purchase Order Number Qi8611-268) to make available, within 15 minutes, a land-based alternative taxi service, providing fully accessible transportation vehicles between docking stations. The County will post signs at each docking station, advising disabled persons of the availability of the alternative transportation.

Contractor will be responsible for:

- Ensuring that each employee is aware of this requirement and is familiar with notification and dispatch procedures to use;
- Contacting United Independent Taxi upon the request of any disabled person and their party;

- Ensuring that the disabled passenger is issued a payment voucher; and
- Keeping accurate records of each transaction for inclusion in the required monthly report (Section 2.1.6).

2.4 QUALITY ASSURANCE

- **2.4.1 Purpose of Standards.** The Contractor will observe, at a minimum, the standards set forth in this Section 2.4, and acknowledges that the adequacy of its compliance with the Contract shall be measured by these standards as well as all other terms and conditions of the Contract.
- Performance Evaluation. The County its agent will evaluate Contractor's performance under this Contract on a monthly basis. Such evaluation will include assessing Contractor's compliance with all Contract terms performance standards. Contractor's deficiencies which the County determines are severe or continuing and that may place performance of the Contract in jeopardy if not corrected will be reported to the Board of Supervisors. The report will include improvement/corrective measures taken by the County and Contractor. If improvement does not occur consistent with the corrective action measures, County may terminate this Contract or impose other penalties as specified in this Contract.
- 2.4.3 Contractor's Quality Control Plan. The Contractor shall comply with Contractor's Quality Control Plan (Form P-4), which shall be incorporated in the Contract by reference. To the extent that provisions of Contractor's Quality Control Plan are inconsistent with any other part of the Contract, they shall be ineffective. The Contractor shall not change the Quality Control Plan without written approval of the Director or his designee.

2.4.4 County's Quality Assurance Plan.

- **2.4.4.1** The methods and standards by which Contractor's performance shall be evaluated include, but are not limited to, those described in the Performance Requirement Summary Chart (Exhibit 3).
- **2.4.4.2** Contractor's compliance with the performance standards identified in Exhibit 3 shall be evaluated monthly as provided in Section 2.4.2.

- **2.4.4.3** The Contractor agrees to and accepts the performance standards, including, but not limited to, the sums set forth as liquidated damages for unacceptable performance.
- 2.4.4.4 Failure to perform the Contract in accordance with the performance standards is considered unacceptable and an event of default under the Contract. The CA may issue a Discrepancy Report (DR) (Exhibit 4) to the Contractor in any incident of failure to comply with the performance standards or other unacceptable performance. In the case of continuing deficiencies, the CA may issue a separate DR each day the deficiency continues.
- 2.4.4.5 The Contractor shall immediately correct unacceptable performance and shall explain in writing within seven days of the date of the DR what caused the unacceptable performance, how and when performance will be returned to acceptable levels, and how the unacceptable performance will be prevented in the future. After considering the incident, the Contractor's statement and any history of unacceptable performance, the Director may excuse the incident, assess and collect liquidated damages in the manner and amount described in Exhibit 3, or proceed with Contract termination as provided in Section 3.16.

2.4.5 Liquidated Damages.

- 2.4.5.1 In any case of the Contractor's failure to meet the performance requirements stated in Exhibit 3, the County may, in lieu of other remedies provided by law or the Contract, assess liquidated damages in the sums specified in Exhibit 3 and deduct them from the next regularly scheduled payment to the Contractor. However, neither the provision of a sum of liquidated damages for the specifically-identified instances of nonperformance or inadequate performance on Exhibit 3 nor the County's acceptance of liquidated damages shall be construed to waive the County's right to reimbursement for damage to its property or indemnity against third-party claims.
- 2.4.5.2 The amounts of liquidated damages have been set in recognition of the following circumstances existing at the time of the formation of the Contract:
- All the time limits and acts required to be

- done by both parties are of the essence of the Contract:
- The Contract contains a reasonable statement of the work to be performed in order that the expectation of the parties to the Contract are realized. The expectation of the County is getting the Contract work performed in accordance with the terms and conditions of the Contract at the Proposal price, while the expectation of the Contractor is a realization of a profit through the ability to perform the Contract work in accordance with the terms and condition of the Contract at the Proposal price;
- The parties are not under any compulsion to Contract;
- The Contractor's acceptance of the assessment of liquidated damages against it for unsatisfactory and late performance is by agreement and willingness to be bound as part of the consideration being offered to the County for the award of the Contract;
- The County will incur the cost of obtaining substitute performance or terminating the Contract, in the event of the Contractor's failure to perform the Contract work; and
- The liquidated sums specified in Exhibit 3 represent a fair approximation of the damages incurred by the County resulting from the Contractor's failure to meet the performance standard as to each item for which an amount of liquidated damages is specified.

LOS ANGELES COUNTY DEPARTMENT OF BEACHES AND HARBORS CONTRACT FOR MARINA DEL REY WATER SHUTTLE SERVICE

PART THREE - STANDARD CONTRACT TERMS AND CONDITIONS

3.1 LIMITATION OF COUNTY'S OBLIGA-TION IN CASE OF NONAPPROPRIATION OF FUNDS

- **3.1.1** The County's obligation is payable only and solely from funds appropriated for the purpose of this Contract. All funds for payment after June 30th of any fiscal year are subject to County's legislative appropriation for this purpose. Payments during subsequent fiscal periods are dependent upon the same action.
- **3.1.2** In the event this Contract extends into succeeding fiscal year periods, and if the governing body appropriating the funds does not allocate sufficient funds for the next succeeding fiscal year's payments, then the services shall be terminated as of June 30th of the last fiscal year for which funds were appropriated.

3.2 NONDISCRIMINATION IN EMPLOY-MENT

- 3.2.1 The Contractor shall take affirmative action to ensure that qualified applicants are employed, and that employees are treated equally during employment, without regard to their race, color, religion, sex, ancestry, age, physical disability, marital status, political affiliation, or national origin. Such action shall include, by way of example without limitation: recruitment employment: upgrading; recruitment advertising; demotion or transfer; layoff or termination; rates of pay or other forms of compensation; and selection for training, including apprenticeship.
- **3.2.2** The Contractor certifies and agrees that all persons employed by the Contractor, its affiliates, subsidiaries or holding companies, are and will be treated equally by the employer without regard to or because of race, color, religion, sex, ancestry, age, physical disability, marital status, political affiliation, or national origin, and in compliance with all antidiscrimination laws of the United States of America and the State of California.

- **3.2.3** The Contractor certifies and agrees that it will deal with its Subcontractors, bidders, or vendors without regard to their race, color, religion, sex, ancestry, age, physical disability, marital status, political affiliation, or national origin.
- **3.2.4** The Contractor shall allow the County access to its employment records during regular business hours to verify compliance with these provisions when requested by the County.
- If the County finds that any of the above provisions have been violated, the same shall constitute a material breach of contract upon which the County may determine to terminate the Contract. While the County reserves the right to determine independently that the antidiscrimination provisions of the Contract have been violated, a final determination by the California Fair Employment Practices Commission or the Federal Equal Employment Opportunity Commission that the Contractor has violated state or federal antidiscrimination laws shall constitute a finding on which the County may conclusively rely that the Contractor has violated the antidiscrimination provisions of the Contract.
- 3.2.6 The parties agree that in the event the Contractor violates the antidiscrimination provisions of the Contract, the County shall at its option be entitled to a sum of five hundred dollars (\$500) pursuant to Section 1671 of the California Civil Code as damages in lieu of terminating the Contract.
- 3.3 ASSURANCE OF COMPLIANCE WITH CIVIL RIGHTS LAWS. The Contractor hereby assures it will comply with all applicable federal and state statutes to the end that no person shall, on the grounds of race, religion, ancestry, color, sex, age, physical disability, marital status, political affiliation or national origin, be excluded from participation in, be denied the benefits of, nor be otherwise subjected to discrimination under the Contract or under any project, program, or activity supported by the Contract.

3.4 COMPLIANCE WITH FEDERAL, STATE AND LOCAL LAWS

- **3.4.1** The Contractor agrees to comply with all applicable federal, state, County and city laws, rules, regulations, ordinances, or codes, and all provisions required by these laws to be included in the Contract are incorporated by reference.
- 3.4.2 The Contractor warrants that it fully complies with all statutes and regulations regarding the employment eligibility of foreign nationals; that all persons performing the Contract work are eligible for employment in the United States; that it has secured and retained all required documentation verifying employment eligibility of its personnel; and that it shall secure and retain verification of employment eligibility from any new personnel in accordance with the applicable provisions of law.
- **3.4.3** The Contractor agrees to indemnify and hold the County harmless from any loss, damage or liability resulting from a violation on the part of the Contractor of such laws, rules, regulations or ordinances.
- **3.5 GOVERNING LAW.** The Contract shall be construed in accordance with and governed by the laws of the State of California.

3.6 COVENANT AGAINST CONTINGENT FEES

- 3.6.1 The Contractor warrants that no person or selling agency has been employed or retained to solicit or secure the Contract upon an agreement or understanding for a commission, percentage, brokerage, or contingent fee, excepting bona fide employees or bona fide established commercial or selling agencies under contract with the Contractor for the purpose of securing business.
- **3.6.2** The County shall have the right to terminate the Contract for a breach of this warranty, and, at its sole discretion, recover from the Contractor by way of such means as may be available the full amount of any commission, percentage, brokerage or contingent fee paid.

3.7 TERMINATION FOR IMPROPER CONSIDERATION

3.7.1 The County may, by written notice to the Contractor, immediately terminate the right of

- the Contractor to proceed under this Contract if it is found that consideration, in any form, was offered or given by Contractor, either directly or through an intermediary, to any County officer, employee or agent with the intent of securing the Contract or securing favorable treatment with respect to the award, amendment or extension of the Contract or the making of any determinations with respect to the Contractor's performance pursuant to the Contract. In the event of such termination, the County shall be entitled to pursue the same remedies against the Contractor as it could pursue in the event of default by the Contractor.
- **3.7.2** Among other items, such improper consideration may take the form of cash, discounts, services, tangible gifts or the provision of travel or entertainment.
- 3.7.3 The Contractor shall immediately report any attempt by a County officer, employee or agent to solicit such improper consideration. The report shall be made either to the County manager charged with the supervision of the employee or to the County Auditor-Controller's Employee Fraud Hotline at (213) 974-0914 or (800) 544-6861.
- INDEMNIFICATION. The Contractor 3.8 shall indemnify, defend and hold harmless the County and its Special Districts, elected and appointed officers, employees and agents ("County") from and against any and all liability, including but not limited to demands, claims, actions, fees, costs and expenses (including attorney and expert witness fees), arising from or connected with Contractor's operations or its services, which result from bodily injury, death, personal injury or property damage (including damage to Contractor's property). Contractor shall not be obligated to indemnify for liability and expense ensuing from the active negligence of the County.

3.9 INSURANCE

3.9.1 General Insurance Requirements. Without limiting the Contractor's indemnification of the County and during the term of this Contract, the Contractor shall provide and maintain, and shall require all of its Subcontractors to maintain, the programs of insurance specified in this Contract. Such insurance shall be primary to and not contributing with any other insurance or self-

insurance programs maintained by the County, and such coverage shall be provided and maintained at the Contractor's own expense.

- 3.9.2 Evidence of Insurance. Certificate(s) or other evidence of coverage satisfactory to the County shall be delivered to the Department of Beaches and Harbors, Contract Section, 13837 Fiji Way, Marina del Rey CA 90292 prior to commencing services under this Contract. Such certificates or other evidence shall:
- (1) Specifically identify this Contract;
- (2) Clearly evidence all coverages required in this Contract;
- (3) Contain the express condition that the County is to be given written notice by mail at least 30 days in advance of cancellation for all policies evidenced on the certificate of insurance;
- (4) Include copies of the additional insured endorsement to the commercial general liability policy, adding the County of Los Angeles, its Special Districts, its officials, officers and employees as insureds for all activities arising from this Contract;
- (5) Identify any deductibles or self-insured retentions for County's approval. The County retains the right to require the Contractor to reduce or eliminate such deductibles or self-insured retentions as they apply to the County, or require the Contractor to provide a bond guaranteeing payment of all such retained losses and related costs, including, but not limited to, expenses or fees, or both, related to investigations, claims administrations and legal defense. Such bond shall be executed by a corporate surety licensed to transact business in the State of California.
- **3.9.3** Insurer Financial Ratings. Insurance is to be provided by an insurance company acceptable to the County with an A.M. Best rating of not less than A:VII, unless otherwise approved by the County.
- **3.9.4 Failure to Maintain Coverage.** Failure by the Contractor to maintain the required insurance or to provide evidence of insurance coverage acceptable to the County shall constitute a material breach of the Contract upon which the County may immediately

terminate or suspend this Contract. The County, at its sole option, may obtain damages from the Contractor resulting from said breach. Alternatively, the County may purchase such required insurance coverage and, without further notice to the Contractor, the County may deduct from sums due to the Contractor any premium costs advanced by the County for such insurance.

- 3.9.5 Notification of Incidents, Claims or Suits. Contractor shall report to County:
- (1) Any accident or incident related to services performed under this Contract which involves injury or property damage which may result in the filing of a claim or lawsuit against Contractor and/or County. Such report shall be made in writing within 24 hours of occurrence.
- (2) Any third party claim or lawsuit filed against Contractor arising from or related to services performed by Contractor under this Contract.
- (3) Any injury to a Contractor employee that occurs on County property. This report shall be submitted on a County "Non-employee Injury Report" to the County CA.
- (4) Any loss, disappearance, destruction, misuse, or theft of any kind whatsoever of County property, monies or securities entrusted to Contractor under the terms of this Contract.
- 3.9.6 Compensation for County Costs. In the event that Contractor fails to comply with any of the indemnification or insurance requirements of this Contract, and such failure to comply results in any costs to the County, Contractor shall pay full compensation for all costs incurred by the County.
- 3.9.7 Insurance Coverage Requirements for Subcontractors. Contractor shall ensure any and all Subcontractors performing services under this Contract meet insurance requirements of this Contract by either: Contractor providing evidence to the CA of insurance covering the activities of Subcontractors, or Contractor providing evidence to by Subcontractors, CA, submitted evidencing that Subcontractors maintain the required insurance coverage. The County retains the right to obtain copies of evidence of Subcontractor insurance coverage at any time.

- 3.9.8 Insurance Coverage Requirements. The Contractor shall maintain the insurance coverages specified in this Section 3.9.8 in the amounts specified.
- **3.9.8.1** General liability insurance (written on ISO policy form CG 00 01 or its equivalent) with limits of not less than the following:

General Aggregate:

\$2 million

Products/Completed Operations Aggregate:

\$1 million

Personal & Advertising Injury:

\$1 million

Each Occurrence:

\$1 million

- **3.9.8.2** Automobile liability insurance (written on ISO policy form CA 00 01 or its equivalent) with a limit of liability of not less than \$1 million for each accident. Such insurance shall include coverage for all "owned", "hired" and "nonowned" vehicles, or coverage for "any auto".
- 3.9.8.3 Workers' Compensation and Employers' insurance providing Workers' Liability Compensation benefits as required by the Labor Code of the State of California or by any other state, and for which Contractor is responsible. If Contractor's employees will be engaged in maritime employment, coverage shall provide workers compensation benefits as required by the U.S. Longshore and Harbor Workers' Compensation Act, Jones Act or any other federal law for which Contractor is responsible. In all cases, the above insurance also shall include employers' liability coverage with limits of not less than the following:

Each Accident:

\$1 million

Disease - policy limit:

\$1 million

Disease – each employee:

\$1 million

- **3.9.8.4 Protection and Indemnity Liability** (P&I) Insurance covering third-party liability for property damage incurred by marine vessels as well as liability under general maritime law for bodily injury with limits of not less than \$50 million or as approved by County.
- 3.10 STATUS OF CONTRACTOR'S EMPLOYEES; INDEPENDENT STATUS OF CONTRACTOR

- **3.10.1** Contractor shall at all times be acting as an independent contractor. The Contract is not intended, and shall not be construed, to create the relationship of agent, servant, employee, partnership, joint venture or association as between the County and Contractor.
- **3.10.2** Contractor understands and agrees that all of Contractor's personnel who furnish services to the County under the Contract are employees solely of Contractor and not of County for purposes of Workers' Compensation liability.
- **3.10.3** Contractor shall bear the sole responsibility and liability for furnishing Workers' Compensation benefits to Contractor's personnel for injuries arising from or connected with the performance of the Contract.

3.11 RECORD RETENTION AND INSPECTION

- **3.11.1** The Contractor agrees that the County or any duly authorized representative shall have the right to examine, audit, excerpt, copy or transcribe any transaction, activity, time card, cost accounting record, financial record, proprietary data or other record pertaining to the Contract. Contractor shall keep all such material for four years after the completion or termination of the Contract, or until all audits are complete, whichever is later.
- **3.11.2** If any such records are located outside the County of Los Angeles, the Contractor shall pay the County for travel and per diem costs connected with any inspection or audit.

3.12 AUDIT SETTLEMENT

3.12.1 If, at any time during the term of the Contract or at any time after the expiration or termination of the Contract. authorized representatives of the County conduct an audit of the Contractor regarding performance of the Contract and if such audit finds that the County's obligation for the Contract payment is less than the payments made by the County to the Contractor, then the Contractor agrees that the difference shall be either paid forthwith by the Contractor, or at the Director's option, credited to the County against any future Contract payments.

- 3.12.1.1 If such audit finds that the County's obligation for the Contract payment is more than the payments made by the County to the Contractor, then the difference shall be paid to the Contractor by the County, provided that in no event shall the County's maximum obligation under the Contract exceed the funds appropriated by the County for the purpose of the Contract.
- **3.13 VALIDITY.** The invalidity in whole or in part of any provision of the Contract shall not void or affect the validity of any other provision.
- **3.14 WAIVER.** No waiver of a breach of any provision of the Contract by either party shall constitute a waiver of any other breach of the provision. Failure of either party to enforce a provision of the Contract at any time, or from time to time, shall not be construed as a waiver of the provision or any other provision. The Contract remedies shall be cumulative and additional to any other remedies in law or in equity.

3.15 DISCLOSURE OF INFORMATION

- **3.15.1** The Contractor shall not disclose any details in connection with the Contract or any work performed under the Contract to any third party, except as may be required by law or as expressly authorized in writing by the Director.
- **3.15.2** However, recognizing the Contractor's need to identify its services and clients, the Contractor may publicize the Contract work, subject to the following limitations:
- (1) All publicity shall be presented in a professional manner.
- (2) The name of the County shall not be used in commercial advertisements, press releases, opinions or featured articles, without the prior written consent of the Director. The County shall not unreasonably withhold written consent, and approval by the County shall be deemed to have been given in the absence of objection by the County within two (2) weeks after receipt by the CA of the material submitted by the Contractor for approval by the County.
- (3) The Contractor may list the County in any other proposal submitted in response to a request for proposals or bids from a third party without prior written permission of the County.

3.16 COUNTY'S REMEDIES FOR DEFAULT

- **3.16.1** If the Contractor fails to perform the Contract work in accordance with the covenants, terms and conditions of the Contract or fails to comply with any other material covenant, term or condition of the Contract, the County may, by written notice of default to the Contractor, terminate the whole or any part of the Contract. Nothing in this Section 3.16 shall prevent the County from recovering any and all damages arising from the default. The County may elect not to terminate the Contract without waiving its right to such recovery.
- **3.16.2** Contractor shall have ten (10) calendar days from written notification of default in which to cure the default. The County, in its sole discretion, may by written notice allow a longer or additional period for cure.
- **3.16.3** If the Contractor does not cure the default within the time specified by the notice of default or written extension of time, the Contract shall be terminated. In such event, all finished or unfinished documents, data and reports prepared by the Contractor under this Contract shall be transferred immediately to the County.
- 3.16.4 In the event the County terminates the Contract in whole or in part for the Contractor's default, the County may procure replacement services from a third party or by County's employees upon such terms and in such manner as the County deems appropriate. Contractor shall be liable to the County for any costs arising from the use of replacement services. Excess costs shall consist of those costs incurred by the County in procuring replacement services, which exceed the costs the County would have been obligated to pay the Contractor for the services in auestion. The Contractor shall continue performance of any part of the Contract work not terminated.
- 3.16.5 Except with respect to defaults of Subcontractors, the Contractor shall not be liable for any excess costs if the failure to perform arises out of causes beyond the control and without the fault or negligence of the Contractor. Such causes may include, but are not restricted to, acts of the public enemy, acts of the County in either its sovereign or contractual capacity, acts of the federal and

state governments in their sovereign capacity, fires, floods, epidemics, quarantine restrictions, strikes, freight embargos, and unusually severe weather. If the failure to perform is caused by the default of a Subcontractor arising from causes beyond the control of both Contractor and Subcontractor, and without the negligence of either of them, the Contractor shall not be liable for any excess costs for failure to perform unless the Contractor had sufficient time to obtain performance from another party.

- **3.16.6** If, after termination, it is determined that the Contractor was not in default, the rights and obligations of the parties shall be the same as if the Contract were terminated pursuant to Section 3.18 (Termination for Convenience of the County).
- **3.16.7** The rights and remedies of the County provided in this Section shall not be exclusive and are in addition to any other rights and remedies provided by law or under the Contract.

3.17 DEFAULT FOR INSOLVENCY

- **3.17.1** Notwithstanding the provisions of Section 3.16, the County may cancel the Contract for default without giving the Contractor written notice of default and time to cure upon the occurrence of any of the following events:
- (1) The Contractor becomes insolvent. The Contractor shall be deemed to be insolvent if it has ceased to pay its debts in the ordinary course of business or cannot pay its debts as they become due, whether it has committed an act of bankruptcy or not, whether it has filed for federal bankruptcy protection and whether it is insolvent within the meaning of the federal bankruptcy law.
- (2) The filing of a voluntary petition to have the Contractor declared bankrupt.
- (3) The appointment of a receiver or trustee for the Contractor.
- (4) The execution of the Contractor of an assignment of the Contract for the benefit of creditors.
- **3.17.2** The rights and remedies of the County provided in this Section shall not be exclusive and are in addition to any rights and remedies provided by law or under the Contract.

3.18 TERMINATION FOR CONVENIENCE OF THE COUNTY

- 3.18.1 The performance of the Contract work may be terminated in whole or in part from time to time when such action is deemed by the County to be in its best interest, subject to delivery to the Contractor of a ten (10) day advance notice of termination specifying the extent to which the Contract work is terminated, and the date upon which such termination becomes effective. After receipt of a notice of suspension of performance or termination, the Contractor shall stop the Contract work on the date and to the extent specified in the notice.
- **3.18.2** County may suspend performance or terminate the Contract without liability for damages if County is prevented from performing by reasons beyond its control, including but not limited to operation of laws, acts of God, and official acts of local, state, or federal authorities.
- 3.18.3 The County and Contractor shall negotiate an equitable amount to be paid the Contractor by reason of the total or partial termination of work pursuant to this Section, which amount shall be the applicable hourly rate for the applicable time period, provided that such amount shall not exceed the total obligation to pay for the Contract work performed as reduced by the amount of Contract payments otherwise made.
- 3.18.4 The Contractor shall make available to the County, for a period of four (4) years after Contract termination, at all reasonable times, at the office of the Contractor, all books, records, documents, or other evidence bearing on the costs and expenses of the Contractor with respect to the termination under this Section of the Contract work. In the event records are located outside the County of Los Angeles, the Contractor will pay the County for traveling and per diem costs connected with the inspection or audit.
- **3.19 NOTICE OF DELAY.** Except as otherwise provided, when either party knows of any fact that will prevent timely performance of the Contract, that party shall give notice, including all relevant information, to the other party within five (5) days.
- 3.20 NOTIFICATION. Except as otherwise provided by the Contract, notices desired or

required to be given by law or under the Contract may, at the option of the party giving notice, be given by enclosing a written notice in a sealed envelope addressed to the party for whom intended and by depositing such envelope with postage prepaid in the United States mail. Any such notice shall be addressed to the Contractor at the address shown for the Contractor in the Proposal or such other place designated in writing by the Contractor. Notice to the County shall be addressed to the Director, Department of Beaches and Harbors, 13837 Fiji Way, Marina del Rey, California 90292, or such other place as the Director may designate in writing.

3.21 CONFLICT OF INTEREST

- **3.21.1** The Contractor represents and warrants the statements set forth in the conflict of interest certification of its Proposal are true and correct.
- **3.21.2** The Contractor further agrees that anyone who is an employee or former employee of the County at the time of execution of the Contract by the Board of Supervisors and who subsequently becomes affiliated with the Contractor in any capacity shall not perform the Contract work or share in the Contract's profits for a period of one (1) year from the date of termination of the employee's employment with the County.
- **3.21.3** The County shall have the right to terminate the Contract for a breach by the Contractor of either its warranty or promise on the absence of the prohibited conflicts of interest.

3.22 DELEGATION AND ASSIGNMENT

- 3.22.1 The Contractor may not delegate its duties or assign its rights under the Contract, either in whole or in part, without the written prior consent of the Director. Any delegation of duties or assignment of rights under the Contract without the expressed written consent of the County shall be null and void and shall constitute a breach for which the Contract may be terminated.
- **3.22.2** Any delegation of duties or assignment of rights (including but not limited to a merger, acquisition, asset sale and the like) shall be in the form of a subcontract or formal assignment, as applicable. The Contractor's request to the

Director for approval of an assignment shall include all information that must be submitted with a request by the Contractor to the County for approval of a subcontract of the Contract work pursuant to Section 3.23.

3.23 SUBCONTRACTING

- **3.23.1** Performance of the Contract work may not be subcontracted without the express written consent of the Director or authorized representative. Any subcontract of the Contract work without the express written consent of the Director or authorized representative shall be null and void and shall constitute a breach for which the Contract may be terminated.
- **3.23.2** The Contractor's request to the Director for approval to enter into a subcontract of the Contract work shall include:
- (1) A description of the work to be performed by the Subcontractor;
- (2) Identification of the proposed Subcontractor and an explanation of why and how the proposed Subcontractor was selected, including the degree of competition used in selecting the proposed Subcontractor;
- (3) The proposed subcontract amount, together with the Contractor's cost or price analysis; and
- (4) A copy of the proposed subcontract.
- **3.23.3** In the event the Director or authorized representative should consent to a subcontract for the performance of the Contract work, the terms and conditions of the Contract shall be made expressly applicable to the work that is to be performed by the Subcontractor.
- **3.23.4** In the event the Director or authorized representative should consent to a subcontract, the Contractor shall provide in the approved subcontract an agreement that the work of the Subcontractor is pursuant to the terms of a prime contract with the County of Los Angeles, and that all representations and warranties shall inure to the benefit of the County of Los Angeles.
- **3.23.5** Subcontracts shall be made in the name of the Contractor and shall not bind nor purport to bind the County. The making of subcontracts shall not relieve the Contractor from performing

the Contract work in accordance with the terms and conditions of the Contract. Approval of any subcontract by the County shall not be construed as effecting any increase in the compensation to be paid for the Contract work.

3.23.6 Any later modification or amendment of the subcontract shall be approved in writing by the Director or authorized representative before such modification or amendment is effective.

3.24 CHANGES AND AMENDMENTS

- **3.24.1** Except as provided in this Section 3.24, modifications of this Contract shall be in writing and shall be executed by the parties and approved by the Board in the same manner as the Contract.
- **3.24.2** A change which does not materially effect the scope of work, period of performance, compensation, method of payment, insurance or other material term or condition of the Contract shall be effective upon the Director or his authorized representative and the Contractor signing an amendment or other writing reflecting a modification of the Contract.
- **3.24.3** The Director or authorized representative may, in his or her sole discretion, grant the Contractor extensions of time for performance of the work where such extensions do not materially effect the work. Such extensions shall not be deemed to extend the term of the Contract.
- 3.25 PROPRIETARY RIGHTS. All materials, data and other information of any kind obtained from County personnel and all materials, data, reports and other information of any kind developed by the Contractor under the Contract are the property of the County, and the Contractor agrees to take all necessary protect measures to the security confidentiality of all such materials, data, reports The provisions of this and information. paragraph shall survive the expiration or other termination of the Contract.
- **3.26 TIME.** Except as specifically otherwise provided in the Contract, time is of the essence in the performance of the Contract work and all terms and conditions of the Contract with respect to such performance shall be so construed.

3.27 AUTHORIZATION. The Contractor represents and warrants that its signatory to the Contract is fully authorized to obligate the Contractor for performance of the Contract work, and that all necessary acts to the execution of the Contract have been performed.

3.28 COMPLIANCE WITH COUNTY LOBBYING REQUIREMENTS

- **3.28.1** The Contractor and each County lobbyist or County lobbying firm, as defined in Los Angeles County Code Section 2.160.010, retained by the Contractor shall fully comply with the County Lobbyist Ordinance, Los Angeles County Code Chapter 2.160.
- **3.28.2** Failure on the part of the Contractor or any County lobbyist or County lobbying firm retained by the Contractor to fully comply with the County Lobbyist Ordinance shall constitute a material breach of the Contract upon which the County may immediately terminate or suspend the Contract notwithstanding the opportunity to cure otherwise made available under Section 3.16.

3.29 CONSIDERATION OF HIRING COUNTY EMPLOYEES ON A REEMPLOY-MENT LIST OR TARGETED FOR LAYOFFS

Should the Contractor require additional or replacement personnel after the effective date of this Contract to perform the services set forth herein, the Contractor shall give first consideration for such employment openings to qualified permanent County employees who are targeted for layoff or qualified former County employees who are on a reemployment list during the life of this agreement.

3.30 CONSIDERATION OF GREATER AVENUES FOR INDEPENDENCE (GAIN) OR GENERAL RELIEF OPPORTUNITIES FOR WORK (GROW) PARTICIPANTS FOR EMPLOYMENT

Should the Contractor require additional or replacement personnel after the effective date of the agreement, contractor shall give consideration for any such employment openings to participants in the County's Department of Public Social Services' Greater Avenues for Independence (GAIN) Program or General Relief Opportunities for Work (GROW) Program who meet Contractor's minimum

qualifications for the open position. County will refer GAIN/GROW participants, by job category, to Contractor.

3.31 COUNTY'S CHILD SUPPORT COM-PLIANCE PROGRAM

3.31.1 Contractor's Warranty of Adherence to County Child Support Compliance Program. Contractor acknowledges that County has established a goal of ensuring that all individuals who benefit financially from County through contract are in compliance with their court-ordered child, family and spousal support obligations in order to mitigate the economic burden otherwise imposed upon County and its taxpayers.

As required by the County's Child Support Compliance Program (County Code Chapter 2.200) and without limiting the Contractor's duty under this Contract to comply with all applicable provisions of law. Contractor warrants that it is now in compliance and shall during the term of compliance with Contract maintain employment and wage reporting requirements as required by the Federal Social Security Act USC Section 653a) and California Unemployment Insurance Wage and Earnings Withholding Orders or District Attorney Notices of Wage and Earnings Assignment for Child or Spousal Support, pursuant to Code of Civil Procedure Section 706.031 and Family Code Section 5246(b).

- 3.31.2 Termination for Breach of Warranty to Maintain Compliance with County Child Support Compliance Program. Failure of Contractor to maintain compliance with the requirements set forth in the preceding Section 3.31.1 "Contractor's Warranty of Adherence to County's Child Support Compliance Program" shall constitute a default by Contractor under this Contract. Without limiting the rights and remedies available to County under any other provision of this Contract, failure to cure such default within 90 days of notice by the Los Angeles County District Attorney shall be grounds upon which the County Board of Supervisors may terminate this Contract pursuant to Section 3.16 "County's Remedies for Default."
- 3.31.3 Voluntary Posting of "Delinquent Parents" Poster. Contractor acknowledges that County places a high priority on the

enforcement of child support laws and apprehension of child support evaders. Contractor understands that it is County's policy to encourage all County contractors to voluntarily post County's "L.A.'s Most Wanted: Delinquent Parents" poster in a prominent position at Contractor's place of business. County District Attorney will supply Contractor with the poster to be used.

3.32 CONTRACTOR RESPONSIBILITY AND DEBARMENT

- **3.32.1** A responsible Contractor is a Contractor who has demonstrated the attribute of trustworthiness, as well as quality, fitness, capacity and experience to satisfactorily perform the Contract. It is the County's policy to conduct business only with responsible Contractors.
- 3.32.2 The Contractor is hereby notified that, in accordance with Chapter 2.202 of the County Code, if the County acquires information concerning the performance of the Contractor on this or other contracts which indicates that the Contractor is not responsible, the County may, in addition to other remedies provided in the Contract, debar the Contractor from bidding on County contracts for a specified period of time not to exceed three years, and terminate any or all existing contracts the Contractor may have with the County.
- 3.32.3 The County may debar a Contractor if the Board of Supervisors finds, in its discretion, that the Contractor has done any of the following: (1) violated any term of a contract with the County, (2) committed any act or omission which negatively reflects on the Contractor's quality, fitness, or capacity to perform a contract with the County or any other public entity, or engaged in a pattern or practice which negatively reflects on same, (3) committed an act or offense which indicates a lack of business integrity or business honesty, or (4) made or submitted a false claim against the County or any other public entity.
- **3.32.4** If there is evidence that the Contractor may be subject to debarment, the Department will notify the Contractor in writing of the evidence which is the basis for the proposed debarment and will advise the Contractor of the scheduled date for a debarment hearing before the Contractor Hearing Board.

- 3.32.5 The Contractor Hearing Board will conduct a hearing where evidence on the proposed debarment is presented. The the Contractor's Contractor and/or representative shall be given an opportunity to submit evidence at that hearing. hearing, the Contractor Hearing Board shall prepare a proposed decision, which shall contain a recommendation regarding whether the Contractor should be debarred, and, if so, the appropriate length of time of the debarment. If the Contractor fails to avail itself of the opportunity to submit evidence to the Contractor Hearing Board, the Contractor may be deemed to have waived all rights of appeal.
- **3.32.6** A record of the hearing, the proposed decision and any other recommendation of the Contractor Hearing Board shall be presented to the Board of Supervisors. The Board of Supervisors shall have the right to modify, deny or adopt the proposed decision and recommendation of the Hearing Board.
- **3.32.7** These terms shall also apply to Subcontractors of County Contractors.
- 3.33 NOTICE TO EMPLOYEES REGARD-ING THE FEDERAL EARNED INCOME TAX CREDIT. Contractor shall notify its employees, and shall require each Subcontractor to notify its employees, that they may be eligible for the federal Earned Income Tax Credit under the federal income tax laws. Such notice shall be provided in accordance with the requirements set forth in Internal Revenue Service Notice 1015 (Exhibit 5).
- **3.34 CONTRACTOR TO USE RECYCLED PAPER.** Consistent with the Board of Supervisors' policy to reduce the amount of solid waste deposited at the County landfills, the Contractor agrees to use recycled-content paper to maximum extent possible on all applicable work performed under this Contract.
- 3.35 COMPLIANCE WITH JURY SERVICE PROGRAM.
- **3.35.1 Jury Service Program.** This Contract is subject to the provisions of the County's ordinance entitled Contractor Employee Jury Service ("Jury Service Program") as codified in Sections 2.203.010 through 2.203.090 of the Los Angeles County Code.

- 3.35.2 Written Employee Jury Service Program.
- 3.35.2.1 Unless Contractor has demonstrated to the County's satisfaction either that Contractor is not a "Contractor" as defined under the Jury Service Program (Section 2.203.020 of the County Code) or that the Contractor qualifies for an exception to the Jury Service Program (Section 2.203.070 of the County Code), Contractor shall have and adhere to a written policy that provides that its employees shall receive from the Contractor, on an annual basis, no less than five days regular pay for actual jury service. The policy may provide that employees deposit any fees received for such jury service with the Contractor or that the Contractor deduct from the employee's regular pay the fees received for jury service.
- 3.35.2.2 For purposes of this Section, "Contractor" means a person, partnership, corporation, or other entity which has a contract with the County or a subcontract with a County contractor and has received or will receive an aggregate sum of \$50,000 or more in any 12month period under one or more County Contracts or subcontracts. "Employee" means any California resident who is a full-time employee of Contractor. "Full time" means 40 hours or more worked per week, or a lesser number of hours if: 1) the lesser number is a recognized industry standard as determined by the County, or 2) Contractor has a long-standing practice that defines the lesser number of hours Full-time employees providing as full time. short-term, temporary services of 90 days or less within a 12-month period are not considered full time for purposes of the Jury Service Program. If Contractor uses any Subcontractor to perform services for the County under this Contract, the Subcontractor shall also be subject to the provisions of this Section. The provisions of this Section shall be inserted into any such subcontract agreement and a copy of the Jury Service Program shall be attached to the agreement.
- 3.35.2.3 If Contractor is not required to comply with the Jury Service Program when the Contract commences, Contractor shall have a continuing obligation to review the applicability of its "exception status" from the Jury Service Program, and Contractor shall immediately notify County if Contractor at any time either comes within the Jury Service Program's

definition of "Contractor" or if Contractor no longer qualifies for an exception to the Program. In either event, Contractor shall immediately implement a written policy consistent with the Jury Service Program. The County may also require, at any time during the Contract and at its sole discretion, that Contractor demonstrate to the County's satisfaction that Contractor either continues to remain outside of the Jury Service Program's definition of "Contractor" and/or that Contractor continues to qualify for an exception to the Program.

3.35.2.4 Contractor's violation of this Section of the Contract may constitute a material breach of the Contract. In the event of such material breach, County may, in its sole discretion, terminate the Contract and/or bar Contractor from the award of future County contracts for a period of time consistent with the seriousness of the breach.

3.36 SAFELY SURRENDERED BABY LAW

3.36.1 Notice to Employees Regarding the Safely Surrendered Baby Law. The Contractor shall notify and provide to its employees, and require each Subcontractor to notify and provide to its employees, a fact sheet regarding the Safely Surrendered Baby Law, its implementation in Los Angeles County, and where and how to safely surrender a baby. The fact sheet is set forth in Exhibit 6 of this Contract and is also available on the Internet at www.babysafela.org for printing purposes.

3.36.2 Contractor's Acknowledgment Commitment to the Safely County's Surrendered Baby Law. The Contractor acknowledges that the County places high priority on the implementation of the Safely Surrendered Baby Law. The Contractor understands that it is the County's policy to encourage all County Contractors to voluntarily post the County's "Safely Surrendered Baby Law" poster in a prominent position at the Contractor's place of business. The Contractor will also encourage its Subcontractors, if any, to post this poster in a prominent position in the Subcontractor's place of business. County's Department of Children and Family Services will supply the Contractor with the poster to be used.

3.37 NO PAYMENT FOR SERVICES PROVIDED FOLLOWING EXPIRATION/ TERMINATION OF A CONTRACT

Contractor shall have no claim against County for payment of money or reimbursement of any kind whatsoever for any service provided by Contractor after the expiration or other termination of this Contract. Should Contractor receive any such payment, it shall immediately notify County and shall immediately repay all such funds to County. Payment by County for services rendered after expiration/termination of this Contract shall not constitute a waiver of County's right to recover such payment from Contractor. This provision shall survive the expiration or other termination of this Contract.

	Ву	
	Dv.	·
	Ву	Chairman, Board of Supervisors
Violet Varona-Lukens Executive Officer-Clerk of the Board of Supervisors		
By Deputy		
APPROVED AS TO FORM:		
Lloyd W. Pellman County Counsel		
By Deputy		

Contractor

Pacific Adventure Cruises, Inc., a California Corporation

Chairman, Board of Supervisors

Violet Varona-Lukens Executive Officer-Clerk of the Board of Supervisors

By_____ Deputy

APPROVED AS TO FORM:

Lloyd W. Pellman County Counsel

Deputy

REQUEST FOR PROPOSALS FOR MARINA WATER BUS SERVICE OFFER TO PERFORM AND PRICE PROPOSAL

Proposer:	Name:	PACIFIC	ADVE	NTURE	CRUKE	<u>5, IN</u> C.
	Address	s: 520 WA	CHINGETE	N BL #	F 191	
		MARINA	DEL	Rey. a	3 908	<u> </u>
	Phone:	310 577	7177	Fax: 310	577 917	19
To:	Stan W	isniewski, Direct	or, Departm	ent of Beache	es and Harbor	rs
Beaches and I the performan	oonding to the Reque Harbors, offers to provice of this work that a on May 28, 2004 and	vide water shuttle s are set forth in the	ervice in Mar RFP. Such s	ina del Rey on th	he terms and co	onditions for
	ation for Proposer's s form, subject to limit				set forth for su	ch work on
The proposal i	is subject to the follow	ving additional con	ditions:			÷
						
(Conditions wh	nich reject, limit or mo	odify required terms	s and conditiv	one of the Conti	ract may cause	rojection)
	l be irrevocable for a					rejection.j
Proposer is a			orporation		nership or joint	venture
r roposor is all	'	iability company	Oother:	•	iersinp or joint	venture
		,				
State of organ	ization: CALITOR	NIA	Principal plac	e of business:	MARINA	DEL REY
Authorized and	ent for service of proc					
						_
STEVE Name	KOFAHL Z	Address	MOIZE 5	. WEST	HILLS CO	
					BIB.	347-3288
	represents that the pe commit the Proposer i					idually
V 1	·			E22 01-		
Name	Title		2, <u>36</u> lame	Title	<u> </u>	Phone
Dated:///acc	817,2004 Pro	oposer's signature	Heve	w Ktof	Palel	
			STEVEN	KOTAHL.	Plaes IDE	251
			Name	Title		Phone
					818.347	3288

Vessels Provided by Contractor

The Marina Water Shuttle Service using vessels provided by the Contractor will require three vessels on Fridays, Saturdays, and Sundays, and four vessels on Thursdays and Mondays, each with a minimum of one operator per vessel and one employee at each of the six docking locations to assist in ticketing, collecting fares, boarding and unloading passengers. More than one operator may be required depending on the size of the proposed vessels. The proposed hours of service will be every Friday from 5:00 p.m. to 11:00 p.m., every Saturday from 11:00 a.m. to 12:00 a.m., every Sunday from 11:00 a.m. to 10:00 p.m. and four Thursday nights from 5:00 p.m. to 11:00 p.m. In addition, the County will require the service on two Monday holidays, Memorial Day and Labor Day, from 11:00 a.m. to 9:00 p.m. A half-hour has been added on each day to allow for passenger service through the stated hours.

The two-year Contract will cover the summer months, between Memorial Day weekend and Labor Day, commencing on May 28, 2004 through September 5, 2005.

Annual Staffing and Hours

<u>Day</u>	Hours per Day	Y	Week	<u>.s</u>	Staff		Total Hours
Friday	6.5	X	15	X	Operators Dockhands	6	<u>390</u> 585
Saturday	13.5	X	15	x	Operators Dockhands	<u>4</u> <u>6</u>	810 1215
Sunday	11.5	x	15	x	Operators Dockhands	4 6	<u>690</u> 1035
Thursday	6.5	x	4	x	Operators Dockhands	<u>5</u>	1 <u>30</u>
Monday	10.5	x	2	x	Operators Dockhands	6	126
					Total		

Annual Proposed Rate

	Operating Hours	Proposed Hourly Rate	Annual Compensation*
Water Bus Operator	2125	\$ 91-	\$ 193,376
Docking Assistants:	3117	\$	\$ 118,446-
Total:	5242	_	\$ 311,812

The cost of providing all other contractual services and support staff, as well as overhead, risk items or any other expenses to provide this service should be reflected in the quoted hourly rates for the proposed positions.

Provide a list, including the make, model, and size and seating capacity of the up to four vessels your firm will provide for this water shuttle service.

	<u>Make</u>	<u>Mode</u> l	<u>Size</u>	<u>Capacity</u>
1.	TRIDENT PONTOON	40°	40'	49+2
2.	STAPLITE PONDON	27'	Z?'	30+1
3.	PONTECNI	<i>3</i> o'	3 0'	32+1
4.	BNISON	301	30	32+1

^{*} The price quotation is used for rating purposes only. Because the County may require increases or decreases in water shuttle service during the term of the Contract, the actual annual compensation is likely to vary from the price quotation. Any additional hours of operation will be compensated at the quoted hourly rates. Any decreases in the hours of operation will result in a corresponding decrease in compensation based on the quoted hourly rates.

REQUEST FOR PROPOSALS FOR MARINA WATER BUS SERVICE OFFER TO PERFORM AND PRICE PROPOSAL

Proposer:	Name:	PACIFIC	ADVENTO	RE C	RUKES,	IX.
	Address	: 520 U	UASH IN LIT	ON BL	#191	
		MARINA	. Del 1	rev. a	9029	Z .
	Phone:	310 577	9177 _	Fax: 310 5	517 917	7
						X
To:	Stan Wi	sniewski, Dire	ctor, Departme	ent of Beach	es and Harbo	ors
Proposer, responding to Beaches and Harbors, the performance of this commencing on May 2	offers to prov work that a	ide water shuttle re set forth in th	e service in Marii ne RFP. Such s	na del Rey on t	the terms and o	conditions for
The compensation for Page 2 of this form, sul				with the rates	set forth for s	uch work on
The proposal is subject	t to the follow	ring additional c	onditions:			
		· · · · · · · · · · · · · · · · · · ·		<u></u>		
(Conditions which reject	t, limit or mod	dify required ten	ms and conditio	ns of the Con	tract may caus	se rejection.)
This offer shall be irrev		•			•	
Proposer is a(n):	O individua	al ©	corporation	Opar	tnership or joir	nt venture
, , ,	Olimited li	ability company	Oother:	·	• •	
State of organization:	CALIFOR	414	_ Principal plac	e of business	:MARINA	DEL BEY
Authorized agent for se	rvice of proc	ess in California	a:			
STEVEN	KOFAHL	- 23444	SILMORE	5T. W. H	11US, CA	91307
Name		Address			Pno	
The Proposer represent authorized to commit the					ersons are ind	
KEN LAWRE	HE, T	BIET CAPIL	IN, 310	577 917	17	
Name Title)	Phone	Name	Title	.0 .0	Phone
Dated: March 17, 24	204 Pro	poser's signatu	re: <i>Steve</i>	n Atto	Hahl	
			STEVEN	KOTAML,	PRESIDE	51
			Name	Title	818 347	3288

Vessels Provided by County

The Marina Water Shuttle Service using County-owned vessels will require three vessels on Fridays, Saturdays, and Sundays, and four vessels on Thursdays and Mondays, each with one operator per vessel and one employee at each of the six docking locations to assist in ticketing, collecting fares, boarding and unloading passengers. The proposed hours of service will be every Friday from 5:00 p.m. to 11:00 pm, every Saturday from 11:00 am to 12:00 a.m. and every Sunday from 11:00 a.m. to 10:00 p.m. and four Thursday nights from 5:00 p.m. to 11:00 p.m. In addition, the County will require the service on two Monday holidays, Memorial Day and Labor Day, from 11:00 am to 9:00 pm. A half-hour has been added on each day to allow for passenger service through the stated hours.

The two-year Contract will cover the summer months, between Memorial Day weekend and Labor Day, commencing on May 28, 2004 through September 5, 2005.

Annual Staffing and Hours

<u>Day</u>	Hours per Da	Y	Week	<u>s</u>	Staff		Total Hours
Friday	6.5	х	15	х	Operators Dockhands	3 6	292.5 585
Saturday	13.5	x	15	X	Operators Dockhands	3 6	607.5 1215
Sunday	11.5	x	15	Х	Operators Dockhands	3 6	517.5 1035
Thursday	6.5	x	. 4	X	Operators Dockhands	4	104 156
Monday	10.5	x	2	x	Operators Dockhands	4 6	84 126
						Total	4722.5

Annual Proposed Rate

	Operating Hours	Proposed Hourly Rate	Annual Compensation*
Water Bus Operator	1605.5	\$ <u>'78</u>	\$ 125,229
Docking Assistants:	3117	\$32	\$ 99,744-
Total:	4722.5		\$ 224 973

The cost of providing all other contractual services and support staff, as well as overhead, risk items or any other expenses to provide this service should be reflected in the quoted hourly rates for the ten positions.

^{*} The price quotation is used for rating purposes only. Because the County may require increases or decreases in water shuttle service during the term of the Contract, the actual annual compensation is likely to vary from the price quotation. Any additional hours of operation will be compensated at the quoted hourly rates. Any decreases in the hours of operation will result in a corresponding decrease in compensation based on the quoted hourly rates.

WORK PLAN

Provide a complete description of the approach your company will take in respect to the county's needs for the waterbus service Contract as Identified in the RFP.

1. SUPERVISION. Show the job titles, names and experience of key employees responsible for planning, supervising and inspecting the Contract Work. (Resumes Attached)

PositionNameExperienceContractor'sKen LawrenceSee ResumeRepresentativeErik EricksonSee Resume

Jeff Gunn See Resume

2. SUPPLIES, MATERIALS AND VESSELS.

List the supplies and materials that you will use to perform the contract work.

The Primary vessels that will be used are similar to our existing "Electric Lady". "Electric Lady" is a 49-passenger aluminum pontoon boat. This boat was popular with passengers during the 2003 season. The boat can easily accommodate bikes, strollers and persons confined to wheelchairs. The seating is on-deck and cabin can be fully enclosed. Every effort to obtain 2 or 3 alternative fuel vessel will be made. These vessels will hold 20-30 passengers and can be operated by a single operator. We are currently speaking with a water taxi builder that utilizes electric propulsion or possibly bio-diesel outboard motors. We also intend to use the 140 passenger "Shoreliner" or 58 passenger "Miss Christi" as a back-up or relief vessel in the event there is an unusual need for high passenger capacity above that of the smaller vessels. Newly obtained vessels will meet all the specifications out lined in Exhibit 1 of the RFP.

All personnel will be provided with a uniform shirt or jacket. Communication between vessels, dock attendants and harbor operations will be on VHF marine radio.

3. OPERATIONAL PLAN. Describe or attach your plan for scheduling waterbus operators and assistants, transporting them to the job sites, keeping them supplied, and supervising them to ensure quality customer service. In addition, describe your plan for scheduling the service with the desired parameters outlined in section 2.3.2 of the sample contract, i.e., how long between stops, how long each stop, etc.

FORM P-3 (Page 2 of 3)

On June 12, 1996 Pacific Adventure Cruises was granted a Certificate of Public Convenience and Necessity as a vessel common carrier, No. VCC-78 enabling us to transport persons and baggage between Marina del Rey and points on Catalina Island by the Public Utilities Commission. In April 1, 2003 we filed for an amendment to our PUC permit requesting that Water Taxi service be added to the permit within Marina del Rey harbor. This amendment was approved by the PUC effective June 19, 2003. We have been operational within the standards established by the PUC with an impeccable safety record. During the summer months of 2002 we were selected to provide water taxi service for the Marina Coastlink Project. Then in 2003 we served as a contractor for Los Angeles County Beaches and Harbors providing WaterBus service in the Harbor. Our operational plan will follow a similar approach as the 2003 season with a modification to the number of stops, number and type of boats and to the schedule.

Reporting times for Boat Crew and Dockside personnel will begin one half hour prior to Scheduled times of departure. This operation will be based out of our homeport facility in Fisherman's Village located at 13717 Fiji Way, MDR Equipment and staff will be transported to each location by boat. Shifts will be 5 or 6 ½ hours in length. Therefore, on Saturday and Sunday there will be a morning and an afternoon shift. Breaks can be conducted when the vessel is dockside and a deckhand can relive the dockside attendant. Boat crew can relive each other under way or in the event of a single crew vessel, while at docks that have public restroom facilities. Vessels will NOT have restroom facilities.

Sample schedule.

	Circular 3 boat Schedule
10:00	Depart Fisherman's Village
10:15	Depart Chase Park
10:30	Depart Fire Station
10:45	Depart Mother's Beach
11:00	Depart Dolphin Marina
11:15	Depart Marina Harbor

With 3 vessels in operation, there should be a stop between each boat. Times can be adjusted based on passenger volume. When an additional vessel is added to the system, it could be dedicated to the highest volume of traffic. If there is a high volume of passengers connecting between Marina Harbor and Fisherman's Village then the 49 passenger "Electric Lady" can cover a dedicated 2 stop route, while other vessels continue to service in a circular pattern. During concert nights, vessels can operate from the park as a hub transporting people to each of the stops simultaneously. Line supervision of dock personnel will be conducted by a senior boat captain and by the Port Captain. Tickets will be serialized and monies collected will be the responsibility of the senior Captain upon the conclusion of each shift. Logs will be maintained at each boarding location indicating the number of tickets sold and during what time periods.

WORK PLAN (continued)

4. METHODS. Describe or attach a description of the methods your employees will use to provide Contract Services. What methods will your use for ticket control, including sales, counting, money handling and ensuring customers ride no more than three stops for each ticket purchased. Also include any plan to expand customer service, i.e. creature comforts such as cushioned seats, etc.

Tickets will be sold by dock attendants and collected upon boarding by the boat operators. Each docking location will have a designated color ticket. Rules of the operation will be printed, with approval of the County, and posted at each dock location and on each boat. Part of the rules will inform the passenger that it will be required to disembark from the vessel at the third stop or prior. (or any other system in place established by the director) Once again, passengers holding certain color tickets will be required to exit at each location. Boat operators will check ticket stubs at each stop, disembarking those passengers at their third stop prior to boarding new passengers. Supervision of the entire process will be by the captain of each vessel.

Ticket control and monies will be closed out at the end of each shift. Captains will collect monies and unsold tickets, recap the sales and passenger count and sign a recap sheet. These recap sheets shall be available during office hours for review at any time during this contract period.

Emergencies and passenger disputes will be handled by the vessel captain. Contact with emergency personnel shall be via VHF Marine radio on Ch 16. Situations requiring the assistance of Sheriff's Dept, Fire Dept, or Lifeguard shall be documented in writing and available within 24 hours of the incident by the senior captain on duty.

5. EMERGENCIES AND OVERTIME. How will you communicate with employees and schedule to cover urgent requests for unscheduled work or unforeseen changes in weather? What will your normal response time for emergency calls be?

Emergency changes in scheduling will be addressed immediately. There will be supervisors for each day of operation that could immediately cover any position. Should an emergency vacancy develop, the supervisor will cover the position until relief personnel arrive. Employee rosters will be available at the office for call in situations.

QUALITY CONTROL PLAN

Provide a detailed description how you will ensure your employees provide the Contract service in accordance with the Performance Requirement Summary and other Contract provisions. Attach or describe your Quality Control Plan, explaining the following:

a. Who will inspect the water bus operation and how often will it be inspected?

Vessels will be inspected daily by the boat crew noting any deficiencies in the ships log. The US Coast Guard inspects each vessel annually and each vessel is subject to boarding and inspection at any time during its operation.

b. What steps will you take to correct deficiencies reported by the department or discovered by your inspector?

Deficiencies will be corrected immediately or within the standards established by the Coast Guard.

c. If the department complains that work has not been adequately performed and requests immediate correction, how soon will you company respond?

Action to correct deficiencies begins immediately upon notification or discovery.

d. How will you cover unexpected waterbus operator and supervisor absences?

The company owner and Port Captain are capable of covering any emergency leave situations. Both are Licensed Captains and could cover any position in this contract. Relief personnel would be summoned to work from the work roster and cover any vacancies. Most of our staff are local to the area and response times relatively short. Generally speaking the company owner and Port Captain will over see the operation, and not be scheduled to operate vessels.

PROPOSER'S BUSINESS AND FINANCIAL SUMMARY

1. List the governmental agencies and private institutions for which your firm has provided water bus services during the last five years. (At least 5 years' experience in the field must be demonstrated)

Start	End	Name of Client	Address of client	Contact person	Phone
May-02	Sep-02	Environment Now	2515 Wilshire Bl, Santa Monica, Ca 90304	Dave Myerson	310,829,5568
May-03	Sep-03	LA Co Beaches & Harbors	13837 Fiji Way, Marina del Rey, CA 90292	Joseph Chesler	310.305.9533
Mar-95	Current	Naturalist at Large	PO Box 3517, Ventura CA 93006	Mary Beth Terrant	805.642.2692
Aug-00	Current	Camp del Corazon	11615 Hesby St, N. Hollywood, CA 91601	Lisa Knight	818.754.0312
Mar-91	Current	Boy Scouts of America	16525 Sherman Way C-8, Van Nuys, CA 91406	Jon Mackenzie	818.785.8700
Sep-98	Current	Sierra Club	16104 Lancewood, Hacienda Heights, CA 91745	Steve Feld	626.968.2264
May-95	Current	Ala Costa Divers	57 California, Orinda, CA 94563	James Rockafellow	510.287.1412

- 2. How many full-time workers does your firm employ? 1
- 3. Attach an organizational chart or describe the organization of your firm:

We will utilize a full time Port Captain and a compliment of part-time per diem employees.

4. Credit References. List at least three recent credit or financial references:

Name	Address	Business relationship	Contact	Phone
Marina fuels	1 Bora Bora Way, Marina del Rey, CA 90292	Fuel Supplier	Randy Goslee	310.823.2444
	22000 Ventura Blvd, Woodland Hills, CA 91364	Bank	Todd Barnes	800.843.2265
	13717 Fiji Way, Marina del Rey, CA 90292	Vessel Leasing	Ken Lawrence	310.577.9177
	4519 Admiralty Way, Marina del Rey, CA 90292	Bank	Lajuana Hamada	310.823.4545

EVIDENCE OF INSURABILITY. Attach a letter of commitment, binder or certificate of current insurance coverage meeting the limits and other requirements of section 3.9 of the contract.

See Attachment

REQUEST FOR PROPOSALS -- PROPOSER'S CERTIFICATION

On behalf of Proposer _	PACIFIC	ADVENTURE	CRUSES	AX,	, the undersigned
certifies, declares and a	grees as follow	vs:			

- 1. Absence of Any Conflict of Interest. The Proposer is aware of the provisions of Section 2.180.010 of the Los Angeles County Code and certifies that neither Proposer nor its officers, principals, partners or major shareholders are employees of either the County or another public agency for which the Board of Supervisors is the governing body or a former employee who participated in any way in the development of the Contract or its service specifications within 12 months of the submission of this Proposal.
- 2. Independent Price Determination. The Proposer certifies that the prices quoted in its Proposal were arrived at independently, without consultation, communication, or agreement with any other Proposer for the purpose of restricting competition.
- 3. Compliance with County Lobbyist Ordinance. The Proposer is familiar with the requirements of Chapter 2.160 of the Los Angeles County Code. All persons acting on Proposer's behalf have complied with its provisions and will continue to do so pending and subsequent to the award of the Contract by the Board of Supervisors.

4. Antidiscrimination.

(a) In accordance with Section 4.32.010.A of the Los Angeles County Code, all persons employed by the Proposer, its affiliates, subsidiaries, or holding companies are and will be treated equally by the firm without regard to or because of race, religion, ancestry, national origin or sex and in compliance with all anti-discrimination laws of the United States and the State of California. The following policies and procedures shall be in force and effect over the Contract term: (1) a written policy statement prohibiting discrimination in all phases of employment; (2) periodic self-analysis or utilization analysis of Proposer's work force; (3) a system for determining if Proposer's employment practices are discriminatory against protected groups; and (4) where problem areas are identified in employment practices, a system for taking reasonable corrective action to include establishment of goals or timetables:

OR:

- (b) Proposer is exempt from the provisions of Section 4.32.010 because the Contract is for the performance of professional, scientific, expert or technical services of a temporary and occasional character involving only a single individual or an individual or a firm employing less than 10 persons in connection with the performance of such Contract.
- 5. Consideration of GAIN/GROW Participants for Employment. As a threshold requirement for consideration for Contract award, Proposers shall demonstrate a proven record of hiring GAIN/GROW participants or shall attest to a willingness to consider GAIN/GROW participants for any future employment opening. Additionally, Proposers shall attest to a willingness to provide employed GAIN/GROW participants access to the Proposer's employee mentoring program, if available, to assist these individuals in obtaining permanent employment and promotional opportunities. Proposers who are unable to meet this requirement shall not be considered for Contract award.

Proposer has a proven record of hiring GAIN/GROW participants (subject to verification; attach proof);

OR:

Proposer is willing to consider GAIN/GROW participants for any future employment opening and to provide employed GAIN/GROW participants access to the Proposer's employee mentoring program, if available.

On behalf of Proposer, I declare under penalty of perjury under the laws of the State of California that the foregoing is true and correct:

STEVEN KOFAHL	FIZESIDENT
Name	Title
Signature # Signature	March 17, 2004
Signature	Date

Request for Local SBE Preference Program Consideration and CBE Firm/Organization Information Form

<u>INSTRUCTIONS</u>: All proposers/bidders responding to this solicitation must complete and return this form for proper consideration of the proposal/bid.

As an eligible Local SBE, I request this proposal/bid be considered for the Local SBE Preference. My County (WebVen) Vendor Number:	A Local SBE certified by the County of Los Angeles Office of Affirmative Action Compliance as of the date of this proposal/bids submission. As an eligible Local SBE, I request this proposal/bid be considered for the Local SBE Preference. My County (WebVen) Vendor Number: 1465001 My County (WebVen) Vendor Number: 1465001 FIRM/ORGANIZATION INFORMATION: The information requested below is for statistical purposes only. On final analysis onsideration of award, contractor/vendor will be selected without regard to race/ethnicity, color, religion, sex, national origin, age, all orientation or disability. Structure: Other (Please Specify) Indeed of this proposal/bid be considered for the Local SBE Preference. Parallel of the Local SBE Preference. My County (WebVen) Vendor Number: 1465001 My County (WebVen) Vendor Number: 1465001 FIRM/ORGANIZATION INFORMATION: The information requested below is for statistical purposes only. On final analysis onsideration of award, contractor/vendor will be selected without regard to race/ethnicity, color, religion, sex, national origin, age, all orientation of disability. Structure: Oble Proprietorship Partnership Corporation Non-Profit Franchise Other (Please Specify) Male Female Male Female Male Female Male Female Male Female Male Female Male Female Male Female Male Female Male Female Male Female Male Female Male Female Male Female Male Female Male Female Male Female Male Female Male Female Male Female Male Female Male Female Male Female Male Female Male Female Male Female Male Female Male Female Male Female Male Female Male Female Male Female Male Female Male Female Male Female Male Female Male Female Male Female Male Female	I. LOCAL SMALL B	SUSINESS ENTER	PRISE PREFER	ENCE PROGRAM	<u>1:</u>				
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ENTERPRISES: If your firm is currently certified as a minority, women, disadvantaged or disabled veteran owned business		vy a puotic agency, o	complete the following	ng <u>ana attach a c</u>	opy of your proof of				ツ.)	
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CHILD SUPPORT COMPLIANCE PROGRAM CERTIFICATION

Los Angeles County Code Chapter 2.200 establishes the Los Angeles County Child Support Compliance Program. This Program requires the County to provide certain information to the Child Support Services Department (CSSD) concerning its employees and business licensees. It further requires that bidders or proposers for County contracts submit certifications of Program compliance to the soliciting County department along with their bids or proposals. (In an emergency procurement, as determined by the soliciting County department, these certifications may be provided immediately following the procurement.)

IN ORDER TO COMPLY WITH THIS REQUIREMENT, COMPLETE THIS FORM AND SUBMIT IT DIRECTLY TO THE SOLICITING COUNTY DEPARTMENT ALONG WITH YOUR BID OR PROPOSAL. IN ADDITION, PROVIDE A COPY TO THE CSSD AT THE ADDRESS OR FAX NUMBER SHOWN BELOW. SOLE PRACTIONER MEMBERS OF AN ASSOCIATION MUST COMPLETE AND SUBMIT INDIVIDUAL FORMS.

	name) STEVEN KOFAHL	_hereby submit this
	ation to the (County department) BEACHES & HARBORS	_, pursuant to the
provision	ons of County Code Section 2.200.060 and hereby certify that (contractor or association nan	ne as shown in bid
	osal), MARINA WATER BUS-PACIFIC ADVENTURE ORUGE	, an
ndepe	ndently owned or franchiser-owned business (circle one), located at (contractor, or, if an asso	ciation, associated
membe	er address) 520 WASHINGTON BL # 191, MARINA DZL RZY CA	90272 is in
complia	ance with Los Angeles County's Child Support Compliance Program and has met the follow	ving requirements:
1)	Submitted a completed Principal Owner Information Form to the Child Support Services I	Department;
2)	Fully complied with employment and wage reporting requirements as required by the Fede Act (42 USC Section 653a) and/or California Unemployment Insurance Code Section 1088.5 to comply with such reporting requirements;	
3)	Fully complied with all lawfully served Wage and Earnings Withholding Orders or District A Wage and Earnings Assignment, pursuant to Code of Civil Procedure Section 706.031 Section 5246(b) or pursuant to applicable provisions of the Uniform Interstate Family Supcontinue to comply with such Orders or Notices.	and Family Code
	I declare under penalty of perjury that the foregoing is true and correct.	
	Executed this day of March, 2004	_ (Month and Year)
at:		577 9177
÷	(City/State)	(Telephone No.)
by:	Steven Kkafahl	
	(Signature of a Principal Owner, an officer, or manager responsible for submission of th County.)	e Proposal to the

Copy to:

Child Support Services Department

Special Projects P.O. Box 911009

Los Angeles, CA 90091-1009

FAX: (323) 869-0634

Telephone: (323) 832 7277 or (323) 832-7276

COUNTY OF LOS ANGELES CONTRACTOR EMPLOYEE JURY SERVICE PROGRAM CERTIFICATION FORM AND APPLICATION FOR EXCEPTION

The County's solicitation for this Request for Proposals is subject to the County of Los Angeles Contractor Employee Jury Service Program (Program), Los Angeles County Code, Chapter 2.203. All proposers, whether a contractor or subcontractor, must complete this form to either certify compliance or request an exception from the Program requirements. Upon review of the submitted form, the County department will determine, in its sole discretion, whether the Bidder is excepted from the Program.

Company Name: PACIFIC ADVENTURE CRUSS.	
Company Address: 520 WASHINGTON BL # 91	
City: MARINA DEL TREV State: CA	Zip Code: 90872
Telephone Number: 310 577 9177	
Solicitation For (Type of Services): WAFER BUS - MAIZINA	DEL REX

If you believe the Jury Service Program does not apply to your business, check the appropriate box in Part I (attach documentation to support your claim); or, complete Part II to certify compliance with the Program. Whether you complete Part I or Part II, please sign and date this form below.

Part I: Jury Service Program is Not Applicable to My Business

- □ My business does not meet the definition of "contractor," as defined in the Program, as it has not received an aggregate sum of \$50,000 or more in any 12-month period under one or more County contracts or subcontracts (this exception is not available if the contract itself will exceed \$50,000). I understand that the exception will be lost and I must comply with the Program if my revenues from the County exceed an aggregate sum of \$50,000 in any 12-month period.
- My business is a small business as defined in the Program. It 1) has ten or fewer employees; <u>and</u>, 2) has annual gross revenues in the preceding twelve months which, if added to the annual amount of this contract, are \$500,000 or less; <u>and</u>, 3) is not an affiliate or subsidiary of a business dominant in its field of operation, as defined below. I understand that the exception will be lost and I must comply with the Program if the number of employees in my business and my gross annual revenues exceed the above limits.

"Dominant in its field of operation" means having more than ten employees, including full-time and part-time employees, and annual gross revenues in the preceding twelve months, which, if added to the annual amount of the contract awarded, exceed \$500,000.

"Affiliate or subsidiary of a business dominant in its field of operation" means a business which is at least 20 percent owned by a business dominant in its field of operation, or by partners, officers, directors, majority stockholders, or their equivalent, of a business dominant in that field of operation.

My business is subject to a Collective Bargaining Agreement (attach agreement) that expressly provides that it supersedes all provisions of the Program.

OR

Part II: Certification of Compliance

My business <u>has</u> and adheres to a written policy that provides, on an annual basis, no less than five days of regular pay for actual jury service for full-time employees of the business who are also California residents, or my company <u>will have</u> and adhere to such a policy prior to award of the contract.

I declare under penalty of perjury under the laws of the State of California that the information stated above is true and correct.

Print Name:	Title:	
STEVEN KOFAHL	PRESIDENT	
Signature: MODA	Date: 2004/	
Steven Strofahl	March 17, 2004	

Kenny Lawrence

Objective

100 Ton USCG Licensed Master (Second Issue)

Experience

1996-Present

Crown Pacific Cruises

Marina del Rey, CA

President

Incorporate start up yacht charter company

Direct all aspects of financial management and sales

Compose company policy and operation manual

1998-Present

Shoreline Leasing

Marina del Rey, CA

Port Captain/ Principal Partner

Purchase of 140 passenger ferry for coastwise operations

Manage all financial aspects of yacht management

Supervise Construction of "Electric Lady" and manage water taxi operation MDR

Coordinate US Coast Guard vessel C.O.I. inspections

Yacht delivery service, West Coast USA & Mexico

1996-1998

Celebration Yacht Charters Marina del Rey, CA

Senior Captain

Supervise vessel operations, training, vessel inspections

Deliver vessels to distant ports for charter schedule

1982-1996

L.A. County Sheriff Dept.

Los Angeles, CA

Senior Deputy (Retired)

K9 handler Special Enforcement Bureau

Rescue boat operator & Field training officer

Emergency Medical Technician

Education

1978-1982

Brigham Young University

Provo, UT

B.S. Health Education.

1998

Maritime Institute

San Diego, CA

Master Near Coastal 100 Tons

Personal

Non-smoker & drug free, lifetime water sports enthusiast, competitive water skier, PADI certified SCUBA diver, Previous EMT, Lifeguard & First Aid, CPR instructor

CAPTAIN ERIK P. ERICKSON

100 TON U.S.C.G. MASTER SAIL/TOW ENDOREMENTS

EXPERIENCE

Crown Pacific Cruises

Marina Del Rey, CA

Captain

M/V Shoreliner

64.5 ft. 71 Gross Ton U.S.C.G. Certified 149 Passenger Vessel

M/V Miss Christi

45 ft. 28 Gross Ton U.S.C.G. Certified 49 Passenger Vessel

M/V Electric Lady

45 ft. 10 Gross Ton U.S.C.G. Certified 49 Passengeer Vessel

River Galley Cruises

Marina del Rey, CA

Captain/Engineer

M/V Fantasy 1

65 Ft. 39 Gross Ton U.S.C.G. Certified 149 Passenger Vessel

Dream Fleet

Newport Beach, CA

Captain / First Officer

M/V Dream Maker

85 ft. 144 Gross Ton U.S.C.G. Certified 149 Passenger Vessel

M/V Dream On

. 96 ft. 175 Gross Ton U.S.C.G. Certified 300 Passenger Vessel

M/V Just Dreamin

110 Ft. 160 Gross Ton U.S.C.G. Certified 150 Passenger Vessel

Ongoing Erickson Yacht Maintenance Marina del Rey, CA Owner/Operator

Engineer and shiprite services include:

- Diesel and gas engine repair and maintenance
- Varnish, paint, fiberglass repairs, lighting, plumbing, AC/DC electrical,
 P.A./stereo installation
- Detail, wash and wax

P.O. Box 12233 Marina Del Rey, CA 90295 310-925-2774

THOMAS J. GUNN

8447 Hatillo Avenue Canoga Park, CA 91306

Home: 818-993-9025 Fax: 818-993-9547

E-mail: oceanusmarine@msn.com

<u>Objective</u>: Seeking a challenging teaching opportunity which utilizes my knowledge and experience gained from 31 years of service in the United States Coast Guard.

Summary:

- Thirty-one years service in the United States Coast Guard, including nine years shipboard duty and twelve years rescue station duty
- Training Officer for a large Coast Guard command, including the training and evaluation of four ships and three rescue station crews
- Instructor/Facilitator for the Coast Guard Risk Management Course (TCT) for all units in Southern California
- Operations/Training Officer, 11th Coast Guard District Office of Boating Safety/Auxiliary for 5 years
- Developed the training and qualification program for the implementation of personal watercraft as a Coast Guard patrol resource, which has been approved by Commandant and promulgated as policy service-wide

Skills and Abilities:

- Coxswain qualified to operate all Coast Guard small boats
- Certified underway Deck Watch Officer on Coast Guard ships
- Coast Guard Masters License, 100 tons with commercial towing endorsement
- Communication skills developed through media interaction, public speaking, radio talk shows and television news spots
- Administrative and personnel management experience gained while in command of a Coast Guard Unit
- Strong background in Search and Rescue, Aids to Navigation, and Law Enforcement and Boating Safety
- Former Emergency Medical Technician, currently hold Life Saver Certificate

Professional Experience:

- 1971-2002 <u>United States Coast Guard:</u> Entered as a Seaman Recruit and retired as Chief Warrant Officer (Boatswain). Served nine years aboard ship as Deck Department Supervisor and Deck Watch Officer, twelve years at coastal rescue stations, operating boats for search and rescue and law enforcement
- 1996-present
- K38 Rescue Training: Instructor, personal watercraft rescue techniques
- 2002-present
- Marine Rescue Consultants: Instructor, small boat operations, rescue and safety
- 2002-present
- El Camino College: USCG certified instructor, STCW-95: safety and survival at sea
- 2002-present
- Crown Pacific Cruises: Captain

Education:

- AA Burlington County Community College, Pemberton, NJ (1979)
- Diploma Burlington City High School, Burlington, NJ (1971)

Training:

- 2002 El Camino College, STCW 95 Basic Safety Course
- 2001 Marine Rescue Consultants Fast Rescue Boat Course (STCW95)
- 1997 Indiana River Rescue School
- 1996 USCG Team Coordination Training Facilitator Course
- 1990 National Search and Rescue School
- 1987 National Motor Lifeboat School, Heavy weather Coxswain Course
- 1987 Emergency Medical Technician School
- 1985 United States Navy Shipboard Firefighting and Damage Control Schools
- 1982 United States Coast Guard Coxswain School

Affiliations:

- President, California Boating Safety Officers Association
- Member, United States Coast Guard Auxiliary with Master Instructor Certification
- Member, National Safe Boating Council, certified Boating Safety Instructor
- Member, United States Coast Guard Chief Petty Officers Association
- Charter member, Colorado River Boating Safety Task Force
- President, Oceanus Marine Consulting Inc.

COUNTY OF LOS ANGELES

NOTICE OF BUSINESS LICENSE FEE DUE

KEEP THIS UPPER PORTION FOR YOUR RECORDS

This is to be paid on or before the expiration of your current license. A late payment will require a 25% penalty. If not paid within 60 days after expiration, you must apply for a new license and pay a new application fee.

MAKE CHECKS PAYABLE AND MAIL TO: L.A. COUNTY TREASURER TAX COLLECTOR

P.O. Box 54970

Los Angeles, CA 90054-0970

1573 12996511 LAWRENCE, KENNETH G PACIFIC ADVENTURE CRUISES

TYPE OF BUSINESS

WATER TAXI OPERATOR

LOCATION

13717 FIJI WAY

MARINA DEL REY 90292

13717 FIJI WAY

MARINA DEL REY, CA 90292

DUE DATE:

07/03/2003

NO. LICENSES:

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TOTAL DUE:

1.556.00

CITY LICENSE:

PREV. LIC EXPIRES:

NEW

LA COUNTY

There will be a service charge for any check returned by the bank for

170609

any reason. Additional penalties may apply and your license may be cancelled.

NOT TRANSFERRABLE. VOID UPON CHANGE IN OWNERSHIP OR LOCATION. COMPLETE REVERSE SIDE AND RETURN.

COUNTY OF LOS ANGELES NOTICE OF BUSINESS LICENSE FEE DUE

KEEP THIS UPPER PORTION

FOR YOUR RECORDS

This is to be paid on or before the expiration of your current license. A late payment will require a 25% penalty. If not paid within 60 days after expiration, you must apply for a new license and pay a new application fee.

> MAKE CHECKS PAYABLE AND MAIL TO: L.A. COUNTY TREASURER TAX COLLECTOR P.O. Box 54970

Los Angeles, CA 90054-0970

1574 7544PF17 LAWRENCE, KENNETH G SHORELINE LEASING LLC

TYPE OF BUSINESS

WATER TAXI

LOCATION

13717 FIJI WAY

MARINA DEL REY, CA 90292

DUE DATE:

07/03/2003

NO. LICENSES: **TOTAL DUE:**

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PREV. LIC EXPIRES: NEW \$ 175.00

CITY LICENSE:

LA COUNTY

There will be a service charge for any check returned by the bank for

any reason. Additional penalties may apply and your license may be cancelled.

170610

NOT TRANSFERRABLE. VOID UPON CHANGE IN OWNERSHIP OR LOCATION. COMPLETE REVERSE SIDE AND RETURN.

COUNTY OF LOS ANGELES

KEEP THIS UPPER PORTION

NOTICE OF BUSINESS LICENSE FEE DUE

FOR YOUR RECORDS

This is to be paid on or before the expiration of your current license. A late payment will require a 25% penalty. If not paid within 60 days after expiration, you must apply for a new license and pay a new application fee.

MAKE CHECKS PAYABLE AND MAIL TO: L.A. COUNTY TREASURER TAX COLLECTOR

P.O. Box 54970

Los Angeles, CA 90054-0970

1575 12996811 LAWRENCE, KENNETH G SHORELINE LEASING LLC

TYPE OF BUSINESS

ADDITIONAL WATER TAXIS

LOCATION

13717 FIJI WAY MARINA DEL REY, CA 90292

DUE DATE:

07/03/2003

NO. LICENSES:

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Decision 03-06-061 June 19, 2003

BEFORE THE PUBLIC UTILITIES COMMISSION OF THE STATE OF CALIFORNIA

In the Matter of the application of Pacific Adventure Cruises, Inc. for authorization to expand certificate of public convenience and necessity No. VCC-78 to include the transportation of persons and baggage between all accessible docks in Marina del Rey on a scheduled basis.

Application 03-04-007 (Filed April 1, 2003)

OPINION

Summary

This decision grants the application of Pacific Adventure Cruises, Inc. (Applicant), a corporation, pursuant to Pub. Util. Code § 1007, to extend its certificate of public convenience and necessity to operate as a vessel common carrier (VCC), as defined in Pub. Util. Code § 238.

Discussion

Applicant is currently authorized to transport passengers and their baggage as a non-scheduled VCC pursuant to Decision (D.) 97-06-043 between Marina del Rey and Santa Catalina Island and between points on Santa Catalina Island.

This application requests to extend Applicant's authority to include transportation of passengers and their baggage on a scheduled basis between all accessible docks in Marina del Rey. The County of Los Angeles (County) seeks to mitigate vehicle traffic on surface streets by providing water taxi service to the public for a nominal charge across and around Marina del Rey. To this end, County has contracted with Applicant to provide such service.

A.03-04-007 CPSD/RWC/mm

Applicant proposes to operate with its vessel *Miss Christi*. The vessel is 45 feet in length and capable of seating 58 passengers. The fare will be \$1 per passenger.

Notice of filing of the application appeared in the Commission's Daily Calendar on April 8, 2003. Applicant notified the County of Los Angeles, Department of Beaches and Harbors.

In Resolution ALJ 176-3111 dated April 17, 2003, the Commission preliminarily categorized this application as ratesetting, and preliminarily determined that hearings were not necessary. No protest has been received. Given this status, public hearing is not necessary, and it is not necessary to alter the preliminary determinations made in Resolution ALJ 176-3111.

This is an uncontested matter in which the decision grants the relief requested. Accordingly, pursuant to Pub. Util. Code § 311(g)(2), the otherwise applicable 30-day period for public review and comment is being waived.

Assignment of Proceeding

Richard Clark is the assigned Examiner in this proceeding.

Findings of Fact

- 1. Applicant is currently authorized to operate a nonscheduled VCC service pursuant to D.97-06-043 between Marina del Rey and Santa Catalina Island and between points on Santa Catalina Island.
- 2. The application requests authority to extend Applicant's VCC service to include transportation of passengers and their baggage on a scheduled basis between all accessible docks in Marina del Rey.
 - 3. Public convenience and necessity requires the proposed service.
 - 4. No protest to the application has been filed.
 - 5. A public hearing is not necessary.

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6. It can be seen with certainty that there is no possibility that the activity in question may have a significant effect on the environment.

Conclusions of Law

- 1. Public convenience and necessity has been demonstrated and the application should be granted.
- 2. Since the matter is uncontested, the decision should be effective on the date it is signed.
- 3. Only the amount paid to the State for operative rights may be used in rate fixing. The State may grant any number of rights and may cancel or modify the monopoly feature of these rights at any time.

ORDER

IT IS ORDERED that:

- 1. The certificate of public convenience and necessity (CPCN) granted to Pacific Adventure Cruises, Inc. (Applicant), a corporation, authorizing it to operate as a vessel common carrier (VCC), as defined in Pub. Util. Code § 238, to transport persons and their baggage between the points set forth in Appendix VCC-78 of Decision 97-06-043, is amended by replacing Original Pages 1 and 2 with First Revised Pages 1 and 2, subject to the conditions contained in the following paragraphs.
 - 2. Applicant shall:
 - a. File a written acceptance of this certificate within 30 days after this order is effective.
 - b. Establish the authorized service and file tariffs and timetables within 120 days after this order is effective.
 - c. File tariffs on or after the effective date of this order. They shall become effective ten days or more after the effective

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- date of this order, provided that the Commission and the public are given not less than ten days' notice.
- d. Comply with General Orders Series Orders Series 87, 104, 111, and 117.
- e. Maintain accounting records in conformity with the Uniform System of Accounts.
- f. Remit to the Commission the Transportation Reimbursement Fee required by Pub. Util. Code § 423 when notified by mail to do so.
- 3. Applicant shall comply with all the rules, regulations, and requirements of the United States Coast Guard, including applicable Vessel Traffic System requirements, in the operation of the service authorized in Ordering Paragraph 1.
- 4. Applicant is authorized to begin operations on the date that the Consumer Protection and Safety Division mails a notice to Applicant that its evidence of insurance and other documents required by Ordering Paragraph 2 have been filed with the Commission.
- 5. The CPCN to operate as VCC-78, granted herein, expires unless exercised within 120 days after the effective date of this order.
 - 6. The Application is granted as set forth above.
 - 7. This proceeding is closed.

This order is effective today.

Dated June 19, 2003, at San Francisco, California.

MICHAEL R. PEEVEY
President
CARL W. WOOD
LORETTA M. LYNCH
GEOFFREY F. BROWN
SUSAN P. KENNEDY
Commissioners

CPSD/mm

Appendix VCC-78

Pacific Adventure Cruises, Inc. (a corporation)

First Revised Page 2
Cancels
Original Page 2

SECTION II. SERVICE POINTS.

A. NON-SCHEDULED SERVICE

<u>Marina del Rey – Santa Catalina Island</u>
Between Marina del Rey, on the one hand, and Avalon, Two
Harbors, and all accessible ports on Santa Catalina Island, on the other hand.

<u>Santa Catalina Island</u> Between all accessible ports on Santa Catalina Island.

B. *SCHEDULED SERVICE

*Marina del Rey

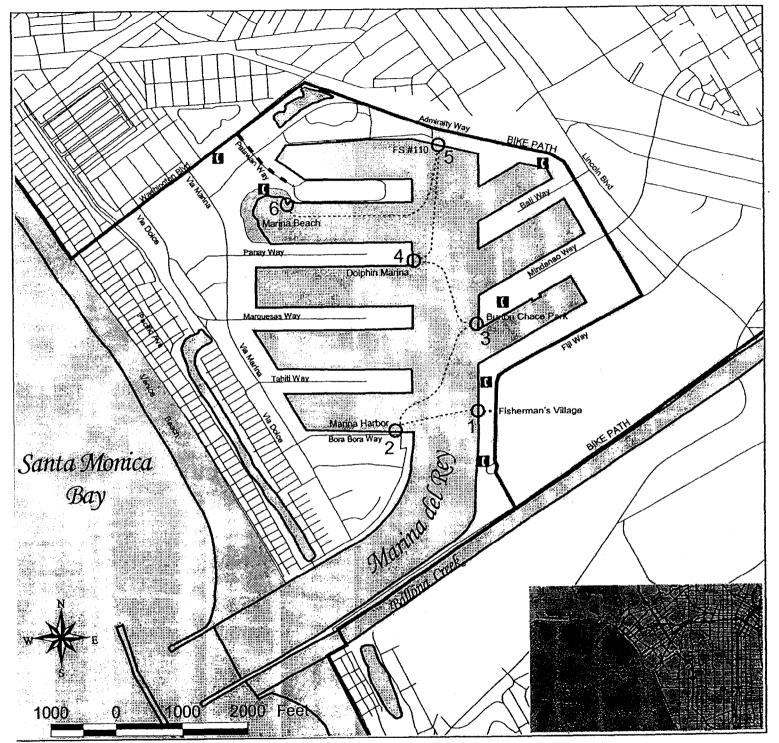
Between all accessible docks in Marina del Rey.

VESSEL PERFORMANCE STANDARDS

Vessels shall conform to ALL of the following performance criteria:

- 1. A vessel with a maximum of 20 passengers is preferred, but vessels that can carry a maximum of 49 passengers is acceptable;
- 2. Each vessel shall safely accommodate up to two (2) disabled passengers in wheelchairs;
- Each vessel shall safely accommodate up to four (4) bicycles;
- 4. Each vessel shall be of either aluminum or composite construction;
- 5. Each vessel shall provide adequate stability for use on Marina waters as defined in Title 46 Code of Federal Regulations (46 CFR);
- 6. Standard vessel designs are acceptable provided they satisfy all requirements;
- 7. Each vessel shall be highly maneuverable and capable of turning 360 degrees within one (1) boat length. Double-ended vessels are preferred;
- 8. Each vessel shall be delivered with a heavy-duty highway trailer that bears a valid California license for landside storage and transport, and shall have fitted all-weather coverings for protection;
- 9. All vessels must be able to operate at 8 nautical miles per hour for 12 hours at full load with a 10% fuel reserve:
- 10. Twin-screw propulsion systems are preferred to improve maneuverability;
- 11. All vessels shall have boarding locations on both sides with a freeboard of approximately 18 inches;
- 12. All vessels shall be fitted with a transfer span to allow access to and from boarding floats with a freeboard of 18 inches with a maximum slope of 1:12 (8.33%);

- 13. Each vessel shall be provided with a USCG Certificate of Inspection for service within Marina del Rey and the entrance channel to Marina del Rey as defined in the Los Angeles County Code with a one (1) person crew;
- 14. All vessels shall be able to securely accommodate themed graphics, including at least one (1) banner and two (2) identification signs as determined by the Department;
- 15. All vessels shall provide two (2) changeable route sign boards at each end of the vessel to identify the direction of travel with lettering at least 9 inches high;
- 16. Alternative fuel and environmentally sensitive technologies as listed below is preferred:
- Clean diesel
- Diesel-electric
- Gas/GNC-electric
- Solar-electric (hybrid)
- Wind-assisted (hybrid)
- Fuel cells



SHUTTLE STOPS:

- 1 Fisherman's Village
- 2 Marina Harbor
- 3 Burton Chace Park
- 4 Dolphin Marina
- 5 Fire Station
- 6 Marina (Mother's) Beach





EXHIBIT 3 -- PERFORMANCE REQUIREMENT SUMMARY CHART

Key to Performance Requirement Summary Chart:

Column 1: Contract section reference;

Column 2: Contract service for which performance standard is provided;

Column 3: Description of the performance required to satisfy the Contract;
Column 4: How the Contractor's performance may be monitored by the CA;
Column 5: Description of inadequate performance triggering obligation to pay liquidated damages; and
Column 6: The amount of liquidated damages that may be assessed per Discrepancy Report.

1 SEC.#	2 SERVICE	3 PERFORMANCE STANDARD	4 MONITORING	5 DEFICIENCY SUBJECT TO DAMAGES	6 DAMAGES
2.1.4	Office	Contractor maintains local office with listed phone.	Observation	Any failure to maintain office or telephone service	\$100
2.1.5	Communications	Calls of County agents, employees and contractors are returned as specified in Contract.	Observation	Failure to return an urgent call as soon as reasonably possible or a non-urgent call by the next County business day	\$100
2.1.6	Monthly report	Contractor makes monthly written report of the usage of the water shuttle service.	Review of records	Failure to report.	\$100
2.2.1	Provides Representative	Contractor's Representative designated and available on reasonable notice each business day.	Observation, reports and complaints	Failure to assign or make available CR	\$100
2.2.2.2	Contractor's Employees	Contract personnel shall have no serious misdemeanor, theft or felony conviction.	Review of records	Unreasonable failure to discover or disclose criminal record	\$500
2.2.2.3	Contractor Employees	Contract personnel shall be at their assigned worksite(s) during the hours of operation or Contractor must provide replacement personnel.	Observation and review of records	Employee absences without the provision of replacement personnel	\$500 per occurrence
2.3.1	Staffing	Contractor shall provide operator(s) for each vessel and an employee at each docking site.	Observation	Any failure to provide one operator per boat and one assistant at each site during all hours of operation	\$500 per occurrence

1	2	3	4	5	6
SEC.#	SERVICE	PERFORMANCE STANDARD	MONITORING	DEFICIENCY SUBJECT TO DAMAGES	DAMAGES
2.3.1	Maintenance	Operator shall be responsible for all vessel maintenance and upkeep.	Observation	Vessel breakdown resulting in downtime and loss of service to public	\$500 per occurrence
2.3.2	Schedule	Operator shall maintain a regular weekly schedule, making all scheduled stops on-time as specified in the Contract.	Observation	Failure to maintain the schedule	\$100
2.3.3	Contractor Licenses	Contractor must possess an active Vessel Common Carrier license issued by the California Public Utilities Commission (CPUC) and any other licenses required for ferry boat operation.	Review of licenses	Any lapse in licenses	\$500
2.3.4	Rules and procedures	Operator shall post facility rules and procedures to ensure that operation is conducted in a safe and efficient manner. Contractor shall operate according to posted rules and procedures.	Observation	Failure to post rules and procedures and failure to operate in accordance with posted rules and procedures.	\$500
2.3.5	Permits	Operator must obtain Right of Entry Permit to County parcels and, if necessary, a Coastal Development Permit from the California Coastal Commission.	Review of Permits	Failure to obtain permits	\$500
2.3.6	Tickets/Season Pass	Operator will develop a ticket system and season pass.	Review of records	Failure to develop ticket system and season pass	\$100
2.3.7	Fare	Contractor shall collect fare and keep and deliver accurate records to County.	Review Monthly Report	Failure to collect proper fare, keep accurate records and deliver accurate report to County	\$100 per occurrence
2.4	Quality Assurance	The Contractor will observe, at a minimum, the standards set forth in Section 2.4, and acknowledges that the adequacy of its compliance with the Contract shall be measured by these standards as well as all other terms and conditions of the Contract.	Complaints; review of records	Failure to maintain standards set forth in Section 2.4 and Form P-3, Work Plan	\$100
2.4.4	Quality Control Plan	Contractor follows provisions of Contractor's Quality Control Plan	Complaints; review of records	Any departure from quality control plan requirements	\$100

1	2	3	4	5	6
SEC.#	SERVICE	PERFORMANCE STANDARD	MONITORING	DEFICIENCY SUBJECT TO DAMAGES	DAMAGES
3.9	Insurance	Contractor maintains all required insurance coverages with required liability limits naming County as additional insured and allows no lapse in coverage. Proof of insurance complies with Contract requirements in all respects, including but not limited to state authorization of insurer, presence of each required coverage, and policy limits.	Review of insurance certificate or policy	Any failure to carry coverage in required amounts, lapse in coverage or failure to name County as additional insured	\$100

CONTRACT DISCREPANCY REPORT

	Location:		
1. USER COMPLAINT (to be completed	d by County personnel)		
Today's Date:	Contractor:		
Employee's Name:			
Date of Unacceptable Performance:			
Time of Discrepancy:			
Description of Unacceptable Performan	ce:		
		and the second s	
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		***	· · · · · · · · · · · · · · · · · · ·
Signed:County Contract Administra	ator/Monitor		
2. CONTRACTOR RESPONSE (To Be Date Received from County:	Completed by Contractor's Repres		
Explanation of Unacceptable Performan	nce:		
			· · · · · · · · · · · · · · · · · · ·
Signed:Contractor's Repres	Date:		
Contactors Redies	CIRALIVE		



Department of the Treasury Internal Revenue Service

Notice 1015

(Rev. December 2003)

Have You Told Your Employees About the Earned Income Credit (EIC)?

What Is the EIC?

The EIC is a refundable tax credit for certain workers. A change to note. Workers cannot claim the EIC if their 2003 investment income (such as interest and dividends) is over \$2,600.

Which Employees Must I Notify About the EIC?

You must notify each employee who worked for you at any time during the year and from whom you did not withhold income tax. However, you do not have to notify any employee who claimed exemption from withholding on Form W-4, Employee's Withholding Allowance Certificate. Note: You are encouraged to notify each employee whose wages for 2003 are less than \$34,692 that he or she may be eligible for the EIC.

How and When Must I Notify My Employees? You must give the employee one of the following:

- The IRS Form W-2, Wage and Tax Statement, which has the required information about the EIC on the back of Copy B.
- A substitute Form W-2 with the same EIC information on the back of the employee's copy that is on Copy B of the IRS Form W-2.
- Notice 797, Possible Federal Tax Refund Due to the Earned Income Credit (EIC).
- Your written statement with the same wording as Notice 797.

If you are required to give Form W-2 and do so on time, no further notice is necessary if the Form W-2 has the required information about the EIC on the back of the employee's copy. If a substitute Form W-2 is given on time but does not have the required information, you must notify the employee within 1 week of the date the substitute Form W-2 is given. If Form W-2 is required but is not given on time, you must give the employee Notice 797 or your written statement by the date Form W-2 is required to be given. If Form W-2 is not required, you must notify the employee by February 9, 2004.

You must hand the notice directly to the employee or send it by First-Class Mail to the employee's last known address. You will not meet the notification requirements by posting Notice 797 on an employee bulletin board or sending it through office mail. However, you may want to post the notice to help inform all employees of the EIC. You can get copies of the notice by calling 1-800-829-3676, or from the IRS website at www.irs.gov.

How Will My Employees Know If They Can Claim the EIC?

The basic requirements are covered in Notice 797. For more detailed information, the employee needs to see the 2003 instructions for Form 1040, 1040A, 1040EZ, or **Pub. 596**, Earned Income Credit (EIC).

How Do My Employees Claim the EIC?

Eligible employees claim the EIC on their 2003 tax return. Even employees who have no tax withheld from their pay or owe no tax can claim the EIC and get a refund, but they must file a tax return to do so. For example, if an employee has no tax withheld in 2003 and owes no tax but is eligible for a credit of \$791, he or she must file a 2003 tax return to get the \$791 refund.

How Do My Employees Get Advance EIC Payments?

Eligible employees who expect to have a qualifying child for 2004 can get part of the credit with their pay during the year

by giving you a completed **Form W-5**, Earned Income Credit Advance Payment Certificate. You **must** include advance EIC payments with wages paid to these employees, but the payments are not wages and are not subject to payroll taxes. Generally, the payments are made from withheld income, social security, and Medicare taxes. For details, see **Circular E (Pub. 15)**, Employer's Tax Guide.

Notice 1015 (Rev. 12-2003) Certainly we would prefer that women seek belo wille they are pregnant, not after giving birth, to seceive proper medical care and counseling. But at the same time, we want to assure parents who choose not to keep their baby that they will not go to full if they deliver their bables to sale hands in a hospital emergency room.

The California Safely Surrendered Baby Law:

Allows a distressed birth parent(s) to legally, confidentially, and safely surrender their baby

Provides a safe place for bables

Protects the parent(s) from arrest or prosecution for a bandonment as long as the baby has not been abused or neglected

Does not require that names be given when the baby is surrendered

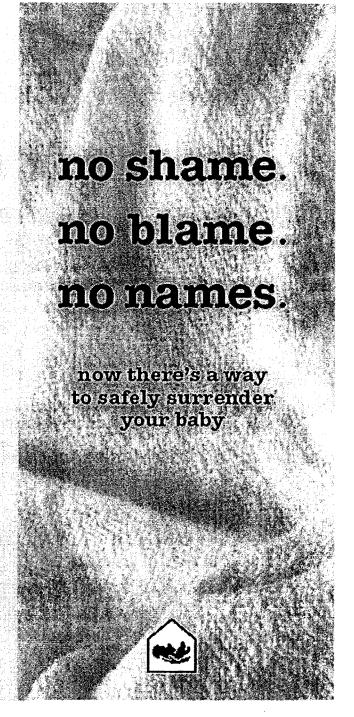
Permits parents to bring a baby within 3 days of birth to any hospital emergency from in California

> In California, no one ever has to abandon a child again.



State of California
Gray Davis, Governor
Health and Human Services Agency
Grantland Johnson, Secretary
Department of Social Services
hts Saenz, Director

FUE 400 (\$.02)



What is the Lafely Surrendered Bally Law? It's a new law. Under this law, a person may surrender their baby confidentially. As long as the baby has not been abused or neglected, the person may do so without lear of arrest or prosecution.

How does it work?

A distressed parent who is unable or unwilling to care for an infant can legally, confidentially and safely surrender their baby within 3 days of birth. All that is required is that the baby be brought to a hospital emergency room in California. If there are additional places, they will be listed on the back of this brochure. As long as the child shows no signs of abuse or neglect, no name or other information is required. A bracelet will be placed on the baby for identification. A matching bracelet will be given to the parent. The bracelet will help connect the parent to the baby if the parent wants the baby back.

Can only a parent bring in the baby? In most cases, a parent will bring in the baby. The law allows another person to bring in the baby if they have legal custody.

Does the parent have to call before bringing in the baby?

No. A parent can bring in a baby anytime, 24 hours a day, 7 days a week.

Does a parent have to tell anything to the people taking the baby?

No. Nothing is required. However, hospital personnel will give the parent a medical information questionnaire that is designed to gather family medical history. This could be very useful in caring for the child but it is up to the parent to complete it.

What happens to the baby?

The baby will be examined and given medical treatment, if needed. Then the baby will be placed in a foster or pre-adoptive home.

What happens to the parent?

Once the parent(s) has safely tuned over the baby, they are free to go.

What if a parent wants the baby back?
The parent(s) may take the bracelet back to the hospital.
Hospital personnel will provide information about the baby.

Why is California doing this?

The purpose of the Safely Surrendered Baby Law is to protect babies from being hurt or killed because they were abandoned.

You may have heard tragic stories of babtes left in dumpsiers or public tollets. The persons who committed these acts may have been under severe emotional clistress. The mothers may have hidden their pregnancies, fearful of what would happen if their families found out. Because they were afraid and had nowhere to turn for help, they abandoned their infants.

Abandoning a baby puts the child in extreme danger. It is also illegal. Too often, it results in the baby's death. Because of the Safely Surrendered Baby Law, this tragedy doesn't ever have to happen in California again.

The Ekglikeerth Safely Surrendered Baby in California

At 8:30 a.m. on Thursday, July 25, 2002, a healthy newborn baby was brought to St. Bernardine Medical Center in San Bernardino under the provisions of the California Safely Surrendered Baby Law.

This baby was the eighteenth child protected under California's Safely Surrendered Baby Law. As the law states, the baby's mother clid not have to identify herself. When the baby was brought to the emergency room, he was examined by a pediatrician, who determined that the baby was healthy and cloing fine. He was placed in a foster home for short-term care while the adoption process was started.

Every baby deserves a chance for a healthy life. If you or someone you know is considering giving up a child, learn about your options.



Toll Free

- Call for Information on How to Safely Surrender a Newborn Infant Under the Safely Surrendered Baby Law
- Referrals Provided to
 Designated Safe Haven Sites
- Referrals Provided to Other Support Services

- Guaranteed
 Confidentiality
- 7 Days a Week
- 24 Hours a Day
- English and Spanish and 140 Other Languages Spoken



INFO LINE of Los Angeles has been in business since 1981. INFO LINE of Los Angeles is an AIRS accredited agency.